# **Retirement Planning Options**

### For: Joe and Annie Jordan



Presented By: [Licensed user's name appears here]

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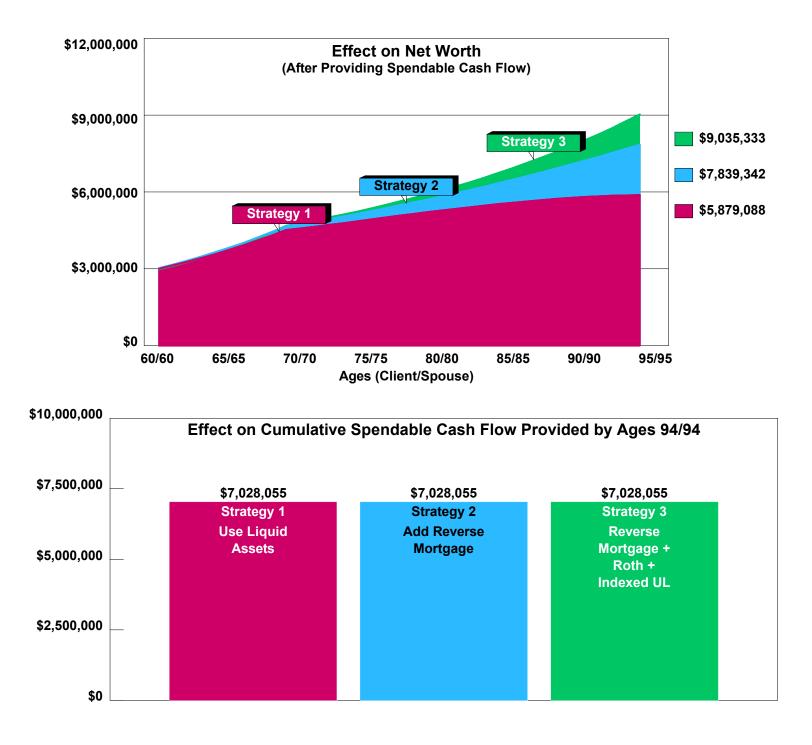
Analysis:

Liquid Assets, Reverse Mortgage, Roth Conversion & IUL	Page 1
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Analysis: Liquid Assets, Reverse Mortgage, Roth Conversion & IUL

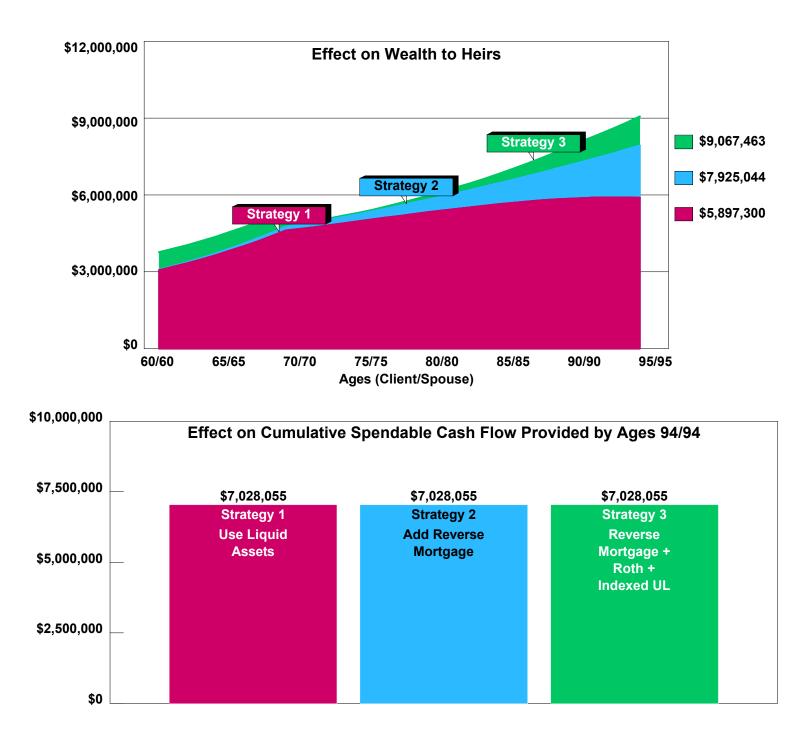
For: Joe Jordon & Annie Jordan

#### Comparison of Alternatives



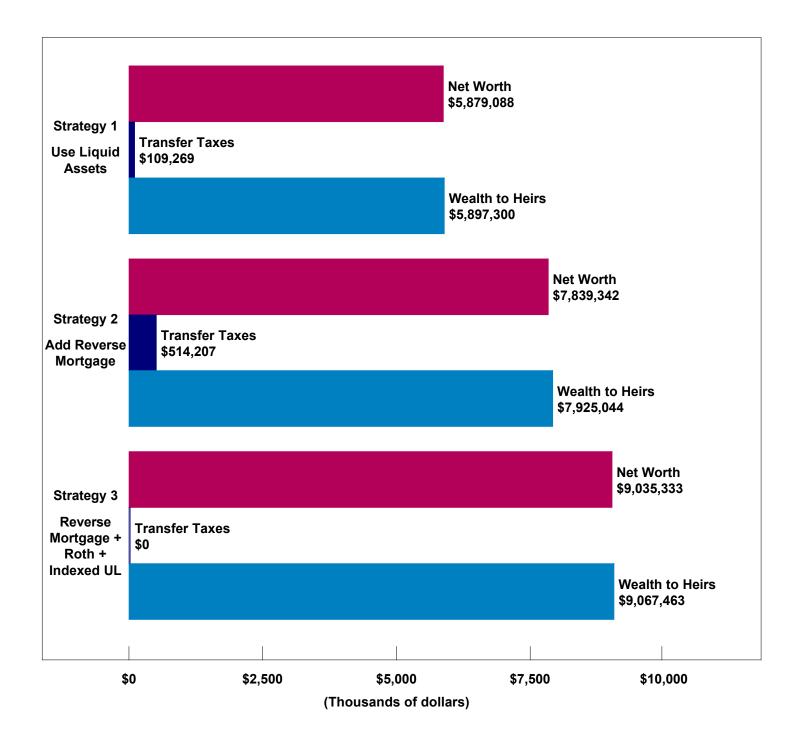
For: Joe Jordon & Annie Jordan

#### Comparison of Alternatives



For: Joe Jordon & Annie Jordan

Comparison of Alternatives at Ages 94/94



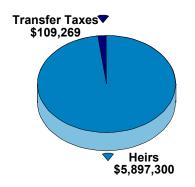
### Analysis: Liquid Assets, Reverse Mortgage, Roth Conversion & IUL

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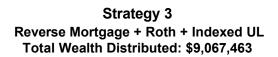
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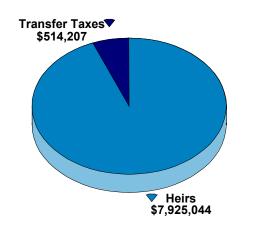
#### Comparison of Alternatives at Ages 94/94

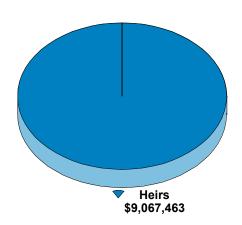




#### Strategy 2 Add Reverse Mortgage Total Wealth Distributed: \$8,439,251







For: Joe Jordon & Annie Jordan

#### Comparison of Alternatives

		Effect on Spendable Cash Flow		Eff	fect on Net Wor	th*	Effec	Effect on Wealth to Heirs		
		Strategy 1	Strategy 2	Strategy 3 Reverse Mortgage +	Strategy 1	Strategy 2	Strategy 3 Reverse Mortgage +	Strategy 1	Strategy 2	Strategy 3 Reverse Mortgage +
	M/F	Use Liquid	Add Reverse	Roth +	Use Liquid	Add Reverse	Roth +	Use Liquid	Add Reverse	Roth +
Year	Ages	Assets	Mortgage	Indexed UL	Assets	Mortgage	Indexed UL	Assets	Mortgage	Indexed UL
1	60/60	0	0	0	3,011,792	3,025,267	2,983,074	3,066,723	3,080,198	3,766,059
2	61/61	0	0	0	3,142,024	3,168,429	3,123,167	3,200,606	3,227,011	3,901,173
3	62/62	0	0	0	3,280,561	3,319,850	3,273,925	3,343,023	3,382,312	4,046,785
4	63/63	0	0	0	3,427,795	3,480,304	3,436,365	3,494,383	3,546,892	4,203,799
5	64/64	0	0	0	3,584,148	3,650,517	3,610,105	3,655,123	3,721,492	4,371,817
6	65/65	0	Ō	0	3,750,075	3,831,185	3,794,053	3,825,715	3,906,825	4,549,735
7	66/66	0	Ō	0	3,926,054	4,023,000	3,990,235	4,006,654	4,103,600	4,739,546
8	67/67	0	0	0	4,112,599	4,226,665	4,203,610	4,198,475	4,312,541	4,942,216
9	68/68	0	Ō	0	4,310,257	4,442,899	4,431,107	4,401,742	4,534,384	5,158,637
10	69/69	0	0	0	4,519,611	4,672,451	4,675,837	4,617,060	4,769,900	5,391,887
11	70/70	219,419	219,419	219,419	4,582,253	4,757,079	4,781,767	4,678,570	4,853,396	4,887,460
12	71/71	223,807	223,807	223,807	4,648,095	4,846,861	4,891,701	4,746,405	4,945,171	4,985,636
13	72/72	228,284	228,284	228,284	4,716,250	4,941,083	5,005,643	4,816,828	5,041,661	5,086,322
14	73/73	232,849	232,849	232,849	4,786,779	5,039,984	5,118,871	4,889,524	5,142,729	5,189,586
15	74/74	237,506	237,506	237,506	4,859,742	5,143,817	5,236,565	4,964,533	5,248,608	5,295,476
16	75/75	242,256	242,256	242,256	4,933,381	5,253,533	5,361,534	5,040,075	5,360,227	5,406,729
17	76/76	247,101	247,101	247,101	5.004.524	5,363,751	5.491.358	5,112,953	5.472.180	5,539,872
18	77/77	252,043	252,043	252,043	5,074,948	5,476,535	5,626,242	5,184,941	5,586,528	5,678,291
19	78/78	257,084	257,084	257,084	5,144,462	5,591,997	5,766,406	5,255,797	5,703,332	5,822,222
20	79/79	262,226	262,226	262,226	5,212,831	5,710,215	5,912,100	5,325,285	5,822,669	5,971,927
21	80/80	267,471	267,471	267,471	5,279,792	5,831,250	6,063,559	5,393,115	5,944,573	6,127,658
22	81/81	272,820	272,820	272,820	5,345,062	5,955,159	6,220,946	5,458,972	6,069,069	6,289,590
23	82/82	278,276	278,276	278,276	5,408,324	6,081,991	6,384,494	5,522,505	6,196,172	6,457,970
24	83/83	283,842	283,842	283,842	5,469,230	6,211,785	6,555,251	5,583,336	6,325,891	6,633,860
24	84/84	289,519	289,519	289,519	5,527,405	6,344,576	6,737,759	5,641,049	6,458,220	6,821,814
26	85/85	295,309	295,309	295,309	5,582,412	6,480,370	6,927,427	5,695,229	6,593,187	7,017,251
20	86/86	301,215	301,215	301,215	5,633,809	6,619,194	7,124,661	5,745,400	6,730,785	7,220,598
28	87/87	307,240	•				7,329,660		, ,	
20 29	88/88	313,384	307,240 313,384	307,240 313,384	5,681,106 5,725,045	6,761,062 6,905,994	7,542,511	5,791,046 5,830,254	6,871,002 7,013,826	7,432,069
29 30		,	,			, ,				
30	89/89	319,652	319,652	319,652	5,766,798	7,053,999	7,763,310	5,860,549	7,159,235	7,879,764
31	90/90	326,045	326,045	326,045	5,803,026	7,205,046	7,991,945	5,884,211	7,307,257	8,115,979
32	91/91	332,566	332,566	332,566	5,833,084	7,359,125	8,231,597	5,900,521	7,457,868	8,337,314
33	92/92	339,217	339,217	339,217	5,856,286	7,516,224	8,483,858	5,908,705	7,611,045	8,568,383
34	93/93	346,002	346,002	346,002	5,871,889	7,676,327	8,750,865	5,907,931	7,766,761	8,810,997
35	94/94	352,922	352,922	352,922	5,879,088	7,839,342	9,035,333	5,897,300	7,925,044	9,067,463
		,		*				,		

7,028,055 7,028,055

7,028,055

The values highlighted in red indicate the liquid assets are not sufficient to meet the cash flow requirements in the years shown.

\*After providing spendable cash flow.

Analysis: Cash Flow, Net Worth, and Wealth to Heirs

#### Client Information Summary

#### **Current Assets**

<u>Liquid Assets:</u>	Liquid Assets (Taxable Interest) Liquid Assets (Tax Exempt Interest) Hypothetical Equity Assets Tax Deferred Assets Defined Contribution Plan Assets for Joe Jordon Retirement Plan Assets for Annie Jordan Retirement Plan Asset 300,000	5 50,000 250,000 400,000 100,000	
	Total Defined Contribution Plan Assets:	1,000,000	
	Total Liquid Assets		1,800,000
Illiquid Assets:	Principal Residence Personal Property	1,200,000 250,000	
	Total Illiquid Assets		1,450,000
Other Assets:	Inside the Estate Add Indexed UL Death Benefit Current cash value: \$7,292	743,901	
	Total Other Assets Inside the Estate		743,901
	Total Estate Assets Total Other Assets Outside the Estate		\$3,993,901 0

#### **Funding Options for Required Cash Flow**

Retirement Plan Assets:Minimum Distribution, Unless More Is NeededCash Flow Funding:Sequential Use of Liquid Assets --<br/>Taxable, Deferred Annuity, Tax Exempt, Equity, Retirement Plan Assets,<br/>Spouse's Retirement Plan Assets, Roth Assets, Spouse's Roth Assets

The information in this presentation is not guaranteed; it is for illustration purposes only. Tax rates, interest and inflation rates, and IRS tax codes may, and probably will, change in the future; therefore, you should consult your tax adviser for additional information about potential taxes and IRS revisions.

#### For: Joe Jordon & Annie Jordan, Ages 60/60

### **Client Information Summary**

#### **Assumptions Used**

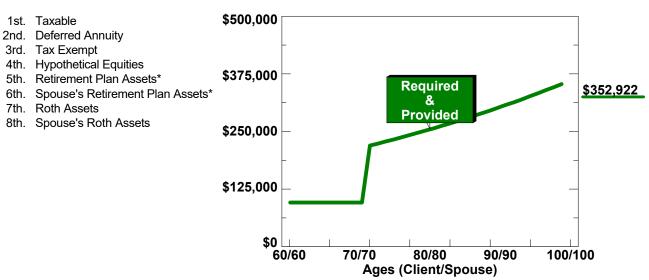
Income Tax Rates:	Pre-Retirement	35.00%
	Retirement	35.00%
Life Expectancy:	Joint	31 Years
	Joe Jordon	Age 90
	Annie Jordan	Age 90
Taxable Account:		Taxable
	Yield Assumption	3.00%
Tax Exempt Accour	<u>it:</u>	Tax Exempt
	Yield Assumption	4.00%
Hypothetical Equitie	<u>s:</u>	Equity
	Growth Rate	7.00%
	Dividend Rate	2.00%
Tax Deferred Accou	<u>int:</u>	Deferred Annuity
	Yield Assumption	4.00%
Retirement Plan As	sets Joe Jordon:	
	Defined Contr. Yield Assumption	7.00%
	Roth Defined Contr. Yield Assumption	7.00%
Retirement Plan As	sets Annie Jordan:	
	Defined Contr. Yield Assumption	7.00%
	Roth Defined Contr. Yield Assumption	7.00%

#### Analysis of After Tax Cash Flow Requirements

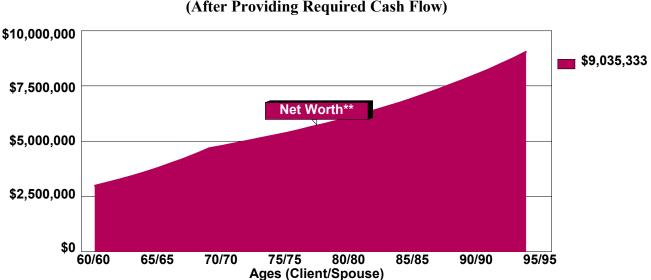
Below is a list of your liquid assets. It is suggested that you withdraw funds to meet your after tax cash flow requirements from each liquid asset in the order presented. The Cash Flow graph (below, right) illustrates whether your liquid assets are sufficient to provide the required cash flow.

**Annual Cash Flow** 

#### **Withdrawal Order**



As you can see in the Cash Flow graph above, your liquid assets are sufficient to provide withdrawals to meet your required after tax cash flow in all years illustrated. The graph below shows your remaining total Net Worth.



#### <u>Net Worth</u> (After Providing Required Cash Flow)

\*As needed, but no less than required minimum distributions.

\*\*Net Worth has been reduced by income tax due if deferred assets are liquidated.

#### Cash Flow Analysis

		quired	Annual Cash Flow Provided					
Spendable De Cash Flow + Ca	(2) fter Tax edicated sh Flow = equired*	(3) Total After Tax Cash Flow Required*	(4) Expected After Tax Cash Flow	(5) Total After Tax Cash Flow from Retirement Plan Assets	(6) After Tax Cash Flow from Taxable & Tax Exempt Accounts	(7) After Tax Cash Flow from Equity Assets	(8) After Tax Cash Flow from Tax Deferred Assets	(9) Total After Tax Cash Flow Provided*
0	95,656	95,656	0	0	50,000	0	45,656	95,656
0	95,656 95,656	95,656	0	0	50,672	0	44,984	95,656
0	95,656 95,656	95,656 95,656	0	0	95,656	0	44,964 0	95,656
	,	,	0	0	,	0		
0	95,656	95,656			95,656	-	0	95,656
0	95,656	95,656	0	0	32,522	63,134	0	95,656
0	95,656	95,656	0	0	0	95,656	0	95,656
0	95,656	95,656	0	0	0	95,656	0	95,656
0	95,656	95,656	0	0	0	95,656	0	95,656
0	95,656	95,656	0	0	0	95,656	0	95,656
0	95,658	95,658	0	0	0	95,658	0	95,658
219,419	0	219,419	116,367	0	0	103,052	0	219,419
223,807	0	223,807	117,694	0	0	106,113	0	223,807
228,284	0	228,284	119,048	0	0	109,236	0	228,284
232,849	0	232,849	120,429	0	0	112,420	0	232,849
237,506	Ō	237,506	121,838	Ō	0	115,668	Ō	237,506
242,256	0	242,256	123,274	0	0	118,982	0	242,256
247,101	Ō	247,101	124,740	0 0	0 0	122,361	0	247,101
252,043	Ŏ	252,043	126,235	Ő	Ő	125,808	Ő	252,043
257,084	Ő	257,084	127,759	Ő	Ő	129,325	ů 0	257,084
262,226	ŏ	262,226	129,315	Ő	ŏ	132,911	0	262,226
202,220	Ŭ	202,220	120,010	-	Ū	102,011	v	202,220
267,471	0	267,471	130,901	0	0	136,570	0	267,471
272,820	0	272,820	132,519	0	0	140,301	0	272,820
278,276	0	278,276	134,169	0	0	144,107	0	278,276
283,842	0	283,842	135,853	21,150	0	126,839	0	283,842
289,519	0	289,519	137,570	151,949	0	0	0	289,519
295,309	0	295,309	139,321	155,988	0	0	0	295,309
301,215	0	301,215	141,108	160,107	0	0	0	301,215
307,240	0	307,240	142,930	164,310	0	0	0	307,240
313,384	Ō	313,384	144,788	168,596	Ō	Ō	Ō	313,384
319,652	0	319,652	146,684	172,968	0	0	0	319,652
326,045	0	326,045	148,618	177,427	0	0	0	326,045
332,566	0	332,566	150,590	181,976	0	0	0	332,566
	Ō			,		-		339,217
	0 0		,	,				346,002
	Ŏ		,			Ő		352,922
332,566 339,217 346,002 352,922		0 0	0 339,217 0 346,002	0 339,217 152,602 0 346,002 154,654	0 339,217 152,602 186,615 0 346,002 154,654 191,348	0 339,217 152,602 186,615 0 0 346,002 154,654 191,348 0	0 339,217 152,602 186,615 0 0 0 346,002 154,654 191,348 0 0	0 339,217 152,602 186,615 0 0 0 0 346,002 154,654 191,348 0 0 0

\*IMPORTANT NOTE: For this plan to be financially sound, column (9) must be sufficient to provide the values in column (3).

3,375,753

1,928,609

7,984,617

Column (1): assumes 2.00% inflation.

Column (8): see "Summary of Tax Deferred Assets".

2,265,109

324,506

Column (4): see "Expected Cash Flow". Column (5): see "Summary of Retirement Plan Assets".

7,028,055

Column (6): see detail reports for Taxable and Tax Exempt Accounts.

Column (7): see "Details of Hypothetical Equity Assets" and "Details of Portfolio Turnover".

956,562

90,640

7,984,617

#### Cash Flow Required

	S	pendable Cash I	Flow	Dedicated	Dedicated Cash Flow		
	_	(1) After Tax	(2) Total	(3) After Tax Cash Flow	(4)	(5)	(6) Buying Power of
		Cash Flow	After Tax	for		Total	After Tax
		for	Spendable	Roth	Add	After Tax	Spendable
	M/F	Living	= Cash Flow +	Conversion +	Indexed UL	Cash Flow	Cash Flow
Year	Ages	Expenses	Required	Тах	Premiums	Required	Required**
1	60/60			45,656	50,000	•	95,656
2	61/61			45,656	50,000		93,780
3	62/62			45,656	50,000	95,656	91,942
4	63/63		0	45,656	50,000	95,656	90,139
5	64/64	0	0	45,656	50,000	95,656	88,371
6	65/65	0	0	45,656	50,000	95,656	86,639
7	66/66	0	0	45,656	50,000	95,656	84,940
8	67/67	0	0	45,656	50,000	95,656	83,274
9	68/68	0	0	45,656	50,000		81,641
10	69/69			45,658	50,000		80,042
	00,00	Ū	Ū	10,000	00,000	00,000	00,012
11	70/70	219,419	219,419	0	0	219,419	180,000
12	71/71	223,807	223,807	0	0	223,807	180,000
13	72/72	228,284	228,284	0	0	228,284	180,000
14	73/73	232,849	232,849	0	0	•	180,000
15	74/74		•	0	0	•	180,000
16	75/75	,	,	Ō	0	,	180,000
17	76/76	,	247,101	0 0	0	,	180,000
18	77/77	,		ů 0	Ő		180,000
19	78/78	,	,	0	0	,	180,000
20	79/79	,		0	0	•	180,000
21	80/80	,	267,471	0	0	•	180,000
22	81/81	272,820	272,820	0	0	272,820	180,000
23	82/82	278,276	278,276	0	0	278,276	180,000
24	83/83	283,842	283,842	0	0	283,842	180,000
25	84/84	289,519	289,519	0	0	289,519	180,000
26	85/85	295,309	295,309	0	0	295,309	180,000
27	86/86	301,215	301,215	0	0	301,215	180,000
28	87/87	307,240	307,240	0	0	307,240	180,000
29	88/88	,		0	0	,	180,000
30	89/89	,		0	0	•	180,000
31	90/90	326,045	326,045	0	0	326,045	180,000
32	91/91		,	0	Ő	,	180,000
33	92/92	,	339,217	ů 0	Ő		180,000
34	93/93	,		0	0	•	•
34 35	94/94	,	•	0	0	,	180,000 180,000
55	54/54	552,522	552,522	Ū	Ū	552,522	100,000
		7,028,055	7,028,055	456,562	500,000	7,984,617	5,376,424

Column (1) assumes 2.00% inflation.

\*\*Values reflect Buying Power in today's dollars assuming a hypothetical inflation rate of 2.00%.

#### **Expected Cash Flow**

			(2)	
		(1)	(2)	(3)
		After Tax		<b>T</b> - 4 - 1
		Cash Flow		Total
		from	Add	Expected
Veen	M/F		+ Indexed UL	= After Tax
Year	Ages	Security*	Loans	Cash Flow
1	60/60	0	0	0
2	61/61	0	0	0
3	62/62	0	0	0
4	63/63	0	0	0
5	64/64	0	0	0
6	65/65	0	0	0
7	66/66	0	0	0
8	67/67	0	0	0
9	68/68	0	0	0
10	69/69	0	0	0
11	70/70	66,367	50.000	116,367
12	71/71	67,694	50,000	117,694
13	72/72	69,048	50,000	119,048
14	73/73	70,429	50,000	120,429
15	74/74	71,838	50,000	121,838
16	75/75	73,274	50,000	123,274
17	76/76	74,740	50,000	124,740
18	77/77	76,235	50,000	126,235
19	78/78	77,759	50,000	127,759
20	79/79	79,315	50,000	129,315
21	80/80	80,901	50,000	130,901
22	81/81	82,519	50,000	132,519
23	82/82	84,169	50,000	134,169
24	83/83	85,853	50,000	135,853
25	84/84	87,570	50,000	137,570
26	85/85	89,321	50,000	139,321
27	86/86	91,108	50,000	141,108
28	87/87	92,930	50,000	142,930
29	88/88	94,788	50,000	144,788
30	89/89	96,684	50,000	146,684
			,	
31	90/90	98,618	50,000	148,618
32	91/91	100,590	50,000	150,590
33	92/92	102,602	50,000	152,602
34	93/93	104,654	50,000	154,654
35	94/94	106,747	50,000	156,747

2.125.753	1.250.000	3.375.753

Column (1) assumes 2.00% inflation.

\*The above calculations are based upon client furnished data. These results may be based on incomplete information. For precise estimates, call the Social Security Administration at 1-800-772-1213 or go to http://socialsecurity.gov/estimator/.

#### Details of Defined Contribution Plan Assets for Joe Jordon

	Retirement Plan Assets Initial Value 700,000		Assets Assets Initial Value Cost Basis		Retirement Plan Assets Yield 7.00%		Retirement Income Tax Rate 35.00%	
		(1) Beginning	(2) Required	(3) Distribution from Retirement Plan Assets	(4) After Tax Cash Flow from	(5) Year End	(6) Income Tax Due If Retirement Plan Assets	(7) Year End Value of Retirement Plan Assets
	M/F	of Year	Minimum	for Roth	Retirement	Retirement	Are	If Liquidated
Year	Ages	Plan Assets	Distribution	Conversions	Plan Assets	Plan Assets	Liquidated	(5) - (6)
1	60/60	700,000	0	91,310	0	648,042	226,815	421,227
2	61/61	648,042	0	91,310	0	592,725	207,454	385,271
3	62/62	592,725	0	91,310	0	533,831	186,841	346,990
4	63/63	533,831	0	91,310	0	471,130	164,895	306,235
5	64/64	471,130	0	91,310	0	404,375	141,531	262,844
6	65/65	404,375	0	91,310	0	333,305	116,657	216,648
7	66/66	333,305	0	91,310	0	257,640	90,174	167,466
8	67/67	257,640	0	91,310	0	177,083	61,979	115,104
9	68/68	177,083	0	91,310	0	91,318	31,961	59,357
10	69/69	91,318	0	91,318	0	0	0	0
11	70/70	0	0	0	0	0	0	0
12	71/71	0	0	0	0	0	0	0
13	72/72	0	0	0	0	0	0	0
14	73/73	0	0	0	0	0	0	0
15	74/74	0	0	0	0	0	0	0
16	75/75	0	0	0	0	0	0	0
17	76/76	0	0	0	0	0	0	0
18	77/77	0	0	0	0	0	Ō	0
19	78/78	0	0	0	0	0	Ō	0
20	79/79	0	0	0	0	0	0	0
21	80/80	0	0	0	0	0	0	0
22	81/81	0	0	0	0	0	0	0
23	82/82	0	0	0	0	0	0	0
24	83/83	0	0	0	0	0	0	0
25	84/84	0	0	0	0	0	0	0
26	85/85	0	0	0	0	0	0	0
27	86/86	0	0	0	0	0	Ō	0
28	87/87	0	0	0	0	0	0	0
29	88/88	0	0	0	0	0	0	0
30	89/89	0	0	0	0	0	0	0
31	90/90	0	0	0	0	0	0	0
32	91/91	0	Ő	0	0	0	0	0
33	92/92	0	Ō	0	0	0	0	Ō
34	93/93	0	0	0	0	0	0	0
35	94/94	0	0	0	0	0	0	0

0 913,108

Column (1) includes only deductible contributions.

Column (2) projects an estimate of the required minimum distribution based on the Uniform Lifetime table life expectancy factors, recalculated each year based on asset value and client age.

0

Column (5) has been reduced by an assumed management fee of 0.50%.

Column (6) illustrates the deferred income tax still due on the Retirement Plan.

#### Details of Defined Contribution Plan Assets for Annie Jordan

	As Initia	nent Plan ssets I Value 0,000	Retirement Pla Assets Cost Basis 0	As Yi	nent Plan sets ield 00%	Pre-Retirement Income Tax Rate 35.00%	Retirem Income Ta: 35.00	x Rate
		(1) Beginning	(2) Required	(3) Distribution from Retirement Plan Assets	(4) After Tax Cash Flow from	(5) Year End	(6) Income Tax Due If Retirement Plan Assets	(7) Year End Value of Retirement Plan Assets
Year	M/F Ages	of Year Plan Assets	Minimum Distribution	for Roth Conversions	Retirement Plan Assets	Retirement Plan Assets	Are Liquidated	If Liquidated (5) - (6)
1	60/60	300,000		39,133	0	277,732	97,206	180,526
2	61/61	277,732	0	39,133	0	254,024	88,908	165,116
3	62/62	254,024	0	39,133	0	228,784	80,074	148,710
4	63/63	228,784	0	39,133	0	201,912	70,669	131,243
5	64/64	201,912	0	39,133	0	173,303	60,656	112,647
6	65/65	173,303	0	39,133	0	142,844	49,995	92,849
7	66/66	142,844	0	39,133	0	110,416	38,646	71,770
8	67/67	110,416	0	39,133	0	75,891	26,562	49,329
9	68/68	75,891	0	39,133	0	39,134	13,697	25,437
10	69/69	39,134	0	39,134	0	0	0	0
11	70/70	0	0	0	0		0	0
12	71/71	0	0	0	0		0	0
13	72/72	0	0	0	0		0	0
14	73/73	0	0	0	0		0	0
15	74/74	0	0	0	0		0	0
16	75/75	0	0	0	0		0	0
17	76/76	0	0	0	0		0	0
18	77/77	0	0	0	0		0	0
19	78/78	0	0	0	0		0	0
20	79/79	0	0	0	0	0	0	0
21	80/80	0	0	0	0	0	0	0
22	81/81	0	0	0	0	0	0	0
23	82/82	0	0	0	0	0	0	0
24	83/83	0	0	0	0	0	0	0
25	84/84	0	0	0	0	0	0	0
26	85/85	0	0	0	0	0	0	0
27	86/86	0	0	0	0	0	0	0
28	87/87	0	0	0	0	0	0	0
29	88/88	0	0	0	0	0	0	0
30	89/89	0	0	0	0	0	0	0
31	90/90	0	0	0	0	0	0	0
32	91/91	0	0	0	0	0	0	0
33	92/92	0	0	0	0		0	0
34	93/93	0	0	0	0		0	0
35	94/94	0	0	0	0		0	0

0 391,331

Column (1) includes only deductible contributions.

Column (2) projects an estimate of the required minimum distribution based on the Uniform Lifetime table life expectancy factors, recalculated each year based on asset value and client age.

0

Column (5) has been reduced by an assumed management fee of 0.50%.

Column (6) illustrates the deferred income tax still due on the Retirement Plan.

#### Details of Roth Defined Contribution Assets for Joe Jordon

			Roth Assets	Roth Assets		
			Initial Value	Yield		
			0	7.00%		
		(1)	(2)	(3)	(4)	(5)
			Conversions		(1)	After Tax
		Beginning	from	Distribution		Cash Flow
	M/F	of Year	Retirement	from	Year End	from
Year	Ages	Roth Assets	Plan Assets	Roth Assets	<b>Roth Assets</b>	<b>Roth Assets</b>
1	60/60	0	91,310	0	97,213	0
2 3	61/61	97,213	91,310	0	200,711	0
	62/62	200,711	91,310	0	310,900	0
4	63/63	310,900	91,310	0	428,213	0
5	64/64	428,213	91,310	0	553,110	0
6	65/65	553,110	91,310	0	686,082	0
7 8	66/66	686,082	91,310	0	827,650	0
о 9	67/67	827,650	91,310	0	978,371	0
9 10	68/68	978,371	91,310	0 0	1,138,836	0 0
10	69/69	1,138,836	91,318	U	1,309,683	U
11	70/70	1,309,683	0	0	1,394,354	0
12	71/71	1,394,354	0	0	1,484,499	0
13	72/72	1,484,499	0	0	1,580,472	0
14	73/73	1,580,472	0	0	1,682,650	0
15	74/74	1,682,650	0	0	1,791,433	0
16	75/75	1,791,433	0	0	1,907,249	0
17	76/76	1,907,249	0	0	2,030,553	0
18	77/77	2,030,553	0	0	2,161,828	0
19	78/78	2,161,828	0	0	2,301,590	0
20	79/79	2,301,590	0	0	2,450,388	0
21	80/80	2,450,388	0	0	2,608,806	0
22	81/81	2,608,806	ů 0	ů 0	2,777,465	Ő
23	82/82	2,777,465	ů 0	ů 0	2,957,028	ŏ
24	83/83	2,957,028	ů 0	21,150	3,125,683	21,150
25	84/84	3,125,683	ů 0	151,949	3,165,986	151,949
26	85/85	3,165,986	ů 0	155,988	3,204,594	155,988
27	86/86	3,204,594	ů 0	160,107	3,241,313	160,107
28	87/87	3,241,313	Ő	164,310	3,275,931	164,310
29	88/88	3,275,931	0	168,596	3,308,224	168,596
30	89/89	3,308,224	0	172,968	3,337,950	172,968
		0,000,224				
31	90/90	3,337,950	0	177,427	3,364,851	177,427
32	91/91	3,364,851	0	181,976	3,388,648	181,976
33	92/92	3,388,648	0	186,615	3,409,044	186,615
34	93/93	3,409,044	0	191,348	3,425,720	191,348
35	94/94	3,425,720	0	196,175	3,438,335	196,175

Roth Assets

**Roth Assets** 

1,928,609

1,928,609

Column (4) has been reduced by an assumed management fee of 0.50%.

### Details of Roth Defined Contribution Assets for Annie Jordan

			Roth Assets	Roth Assets		
			Initial Value	Yield		
			0	7.00%		
		(1)	(2)	(3)	(4)	(5)
		(1)	Conversions		(-)	After Tax
		Beginning	from	Distribution		Cash Flow
	M/F	of Year	Retirement	from	Year End	from
Year	Ages	Roth Assets	Plan Assets	Roth Assets	Roth Assets	Roth Assets
1	60/60	0	39,133	0	41,663	0
2	61/61	41,663	39,133	0	86,019	Ő
3	62/62	86,019	39,133	Ő	133,243	Ő
4	63/63	133,243	39,133	0	183,520	0
5	64/64	183,520	39,133	Ő	237,048	Ő
6	65/65	237,048	39,133	0	294,036	0 0
7	66/66	294,036	39,133	0	354,708	0
8	67/67	354,708	39,133	0	419,303	Ō
9	68/68	419,303	39,133	0	488,074	0
10	69/69	488,074	39,134	0	561,292	0
		,	,		_ ,	
11	70/70	561,292	0	0	597,580	0
12	71/71	597,580	0	0	636,214	0
13	72/72	636,214	0	0	677,345	0
14	73/73	677,345	0	0	721,135	0
15	74/74	721,135	0	0	767,756	0
16	75/75	767,756	0	0	817,391	0
17	76/76	817,391	0	0	870,235	0
18	77/77	870,235	0	0	926,496	0
19	78/78	926,496	0	0	986,394	0
20	79/79	986,394	0	0	1,050,164	0
			_	_		_
21	80/80	1,050,164	0	0	1,118,057	0
22	81/81	1,118,057	0	0	1,190,339	0
23	82/82	1,190,339	0	0	1,267,294	0
24	83/83	1,267,294	0	0	1,349,225	0
25	84/84	1,349,225	0	0	1,436,452	0
26	85/85	1,436,452	0	0	1,529,319	0
27	86/86	1,529,319	0	0	1,628,189	0
28	87/87	1,628,189	0	0	1,733,451	0
29	88/88	1,733,451	0	0	1,845,519	0
30	89/89	1,845,519	0	0	1,964,832	0
31	90/90	1,964,832	0	0	2,091,858	0
32	91/91	2,091,858	0	0	2,227,097	0
33	92/92	2,227,097	0	0	2,371,079	0
34	93/93	2,371,079	0	0	2,524,369	0
35	94/94	2,524,369	0	Ō	2,687,569	0
		, ,			, , ,	

Roth Assets

**Roth Assets** 

0

0

Column (4) has been reduced by an assumed management fee of 0.50%.

#### **Details of Taxable Account\***

	Initial	ble Assets Taxable ial Value Yield 50,000 3.00%			e-Retirement ome Tax Rate 35.00%	ł	Retirement Income Tax Rate 35.00%		
	M/F	(1) Beginning of Year Balance	(2) Net After Ta Accoun		(3) Balance in Account	+	(4) After Tax Interest		(5) Year End After Tax Value of
Year	Ages	in Account	Withdraw	/al =	to Accrue	+	Earned	-	Account
1	60/60	50,000	50,0	000	0		0		0
2	61/61	0		0	0		0		0
3	62/62	0		0	0		0		0
4	63/63	0		0	0		0		0
5	64/64	0		0	0		0		0
6	65/65	0		0	0		0		0
7	66/66	0		0	0		0		0
8	67/67	0		0	0		0		0
9	68/68	0		0	0		0		0
10	69/69	0		0	0		0		0
11	70/70	0		0	0		0		0
12	71/71	0		0	0		0		0
13	72/72	0		0	0		0		0
14	73/73	0		0	0		0		0
15	74/74	0		0	0		0		0
16	75/75	0		0	0		0		0
17	76/76	0		0	0		0		0
18	77/77	0		0	0		0		0
19	78/78	0		0	0		0		0
20	79/79	0		0	0		0		0
21	80/80	0		0	0		0		0
22	81/81	0		0	0		0		0
23	82/82	0		0	0		0		0
24	83/83	0		0	0		0		0
25	84/84	0		0	0		0		0
26	85/85	0		0	0		0		0
27	86/86	0		0	0		0		0
28	87/87	0		0	0		0		0
29	88/88	0		0	0		0		0
30	89/89	0		0	0		0		0
31	90/90	0		0	0		0		0
32	91/91	0		0	0		0		0
33	92/92	0		0	0		0		0
34	93/93	0		0	0		0		0
35	94/94	0		0	0		0		0

\_ ...

50,000

0

\*Assumes yield is subject to income tax.

### Details of Tax Exempt Account\*

		Тах	Exempt Assets Initial Value 250,000	Tax Exem Yield 4.00%	pt	
		(1) Beginning	(2)	(3)	(4)	(5)
		of Year	Tax Exempt	Balance in	Tax Exempt	Year End
	M/F	Balance	Account _	Account +	Interest =	Value of
Year	Ages	in Account	Withdrawal	to Accrue	Earned	Account
1	60/60	250,000	0	250,000	10,000	260,000
2	61/61	260,000	50,672	209,328	8,373	217,701
3	62/62	217,701	95,656	122,045	4,882	126,927
4	63/63	126,927	95,656	31,271	1,251	32,522
5	64/64	32,522	32,522	0	0	0
6	65/65	0	0	0	0	0
7	66/66	0	0	0	0	0
8	67/67	0	0	0	0	0
9	68/68	0	0	0	0	0
10	69/69	0	0	0	0	0
11	70/70	0	0	0	0	0
12	71/71	0	0	0	0	0
13	72/72	0	0	0	0	0
14	73/73	0	0	0	0	0
15	74/74	0	0	0	0	0
16	75/75	0	0	0	0	0
17	76/76	0	0	0	0	0
18	77/77	0	0	0	0	0
19	78/78	0	0	0	0	0
20	79/79	0	0	0	0	0
21	80/80	0	0	0	0	0
22	81/81	0	0	0	0	0
23	82/82	0	0	0	0	0
24	83/83	0	0	0	0	0
25	84/84	0	0	0	0	0
26	85/85	0	0	0	0	0
27	86/86	0	0	0	0	0
28	87/87	0	0	0	0	0
29	88/88	0	0	0	0	0
30	89/89	0	0	0	0	0
31	90/90	0	0	0	0	0
32	91/91	0	0	0	0	0
33	92/92	0	0	0	0	0
34	93/93	0	0	0	0	0
35	94/94	0	0	0	0	0

274,506

24,506

\*Assumes yield is not subject to income tax.

#### Details of Tax Deferred Asset\* (Deferred Annuity)

		Tax Deferred Initial Va 100,00	alue	Initial Cost Basis 70,000	Tax Deferred Yield 4.00%	Pre-Retire Income Ta 35.00	x Rate I	Retirement ncome Tax Rate 35.00%	
		(1) Beginning of Year	(2) Beginning of Year	(3) After Tax Cash Flow	(4) Balance in Account	(5) Annualized Tax Deferred	(6) Year End	(7) Income Tax Due if Account	(8) Year End Value of Account if
Year	M/F Ages	Value of Account	Pre Tax Withdrawal	from Withdrawal	to Accrue + (1) - (2)	Interest = Accrued*	Value of Account	ls Liquidated	Liquidated (6) - (7)
1 2	60/60 61/61	100,000 45,598	56,156 45,598		43,844	1,754 0	45,598		44,984
3	62/62	0	0		0	0	Ő		0
4	63/63	0	0		Ō	0	Ō		0
5	64/64	0	0		0	0	0	0	0
6	65/65	0	0		0	0	0		0
7	66/66	0	0	0	0	0	0	0	0
8	67/67	0	0	0	0	0	0	0	0
9	68/68	0	0	0	0	0	0	0	0
10	69/69	0	0	0	0	0	0	0	0
11	70/70	0	0	0	0	0	0	0	0
12	71/71	0	0		0	0	0		0
13	72/72	0	0		Ō	Ū	Ō		0
14	73/73	0	0		0	0	0	0	0
15	74/74	0	0		0	0	0		0
16	75/75	0	0	0	0	0	0	0	0
17	76/76	0	0	0	0	0	0	0	0
18	77/77	0	0	0	0	0	0	0	0
19	78/78	0	0	0	0	0	0	0	0
20	79/79	0	0	0	0	0	0	0	0
21	80/80	0	0		0	0	0		0
22	81/81	0	0		0	0	0		0
23	82/82	0	0		0	0	0		0
24	83/83	0	0		0	0	0		0
25	84/84	0	0		0	0	0		0
26	85/85	0	0		0	0	0		0
27	86/86	0	0		0	0	0		0
28	87/87	0	0		0	0	0		0
29	88/88	0	0		0	0	0		0
30	89/89	0	0	0	0	0	0	0	0
31	90/90	0	0	0	0	0	0	0	0
32	91/91	0	0	0	0	0	0	0	0
33	92/92	0	0	0	0	0	0	0	0
34	93/93	0	0		0	0	0		0
35	94/94	0	0	0	0	0	0	0	0

101,754 90,640

\*Assumes income tax on yield is tax deferred.

Column (7) illustrates the deferred income tax due if the account is liquidated.

Details of Tax Deferred Cash Flow (Deferred Annuity)

		Тах	Deferred Asse Initial Value 100,000	ts Initi Cost B 70,0	Basis Inco	e-Retirement ome Tax Rate 35.00%	Retirement Income Tax Ra 35.00%	te	
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8) After Tax
		Beginning	Beginning	Beginning	Gain	Taxable		Tax Free	Cash Flow
		of Year	of Year	of Year	in	Portion of	After Tax	Portion of	from the
	M/F	Value of	Cost	Pre Tax	Contract	Withdrawal	Value of	Withdrawal	Account
Year	Ages	Account	Basis	Withdrawal	Withdrawn	(3) - (7)	Column (5)	(3) - (5)	(6) + (7)
1	60/60	100,000	70,000	56,156	30,000	30,000	19,500	26,156	45,656
2	61/61	45,598	43,844	45,598	1,754	1,754	1,140	43,844	44,984
3	62/62	0	0	0	0	0	0	0	0
4	63/63	0	0	0	0	0	0	0	0
5	64/64	0	0	0	0	0	0	0	0
6	65/65	0	0	0	0	0	0	0	0
7	66/66	0	0	0	0	0	0	0	0
8	67/67	0	0	0	0 0	0	0	0	0
9 10	68/68 69/69	0	0	0	0	0	0	0 0	0
10	09/09	0	U	0	0	U	Ū	0	U
11	70/70	0	0	0	0	0	0	0	0
12	71/71	0	0	0	0	0	0	0	0
13	72/72	0	0	0	0	0	0	0	0
14	73/73	0	0	0	0	0	0	0	0
15	74/74	0	0	0	0	0	0	0	0
16	75/75	0 0	0	0	0 0	0	0	0 0	0
17 18	76/76 77/77	0	0	0	0	0	0	0	0 0
19	78/78	0	0	0	0	0	0	0	0
20	79/79	ő	ů 0	0	Ő	0	Ő	ŏ	0
		Ū	· ·	· ·	· ·	Ū	Ū	Ū	· ·
21	80/80	0	0	0	0	0	0	0	0
22	81/81	0	0	0	0	0	0	0	0
23	82/82	0	0	0	0	0	0	0	0
24	83/83	0	0	0	0	0	0	0	0
25 26	84/84 85/85	0	0 0	0 0	0	0	0	0 0	0 0
20	86/86	0	0	0	0	0	0	0	0
28	87/87	Ő	0	0	0	0	Ö	Ő	0
29	88/88	ů 0	ů 0	0	0	ů 0	ů 0	ů 0	0
30	89/89	0	0	0	0	0	0	0	0
04	00/00		0	•		•	•		0
31 32	90/90 91/91	0	0	0	0	0	0	0 0	0
32 33	91/91 92/92	0	0	0	0	0	0	0	0
33	93/93	0	0	0	0	0	0	0	0
35	94/94	ů 0	0	0	0	0	Ö	Ő	0
		·	·			·	-	·	·

101,754	31,754	20,640	70,000	90,640

#### For: Joe Jordon & Annie Jordan

#### Details of Hypothetical Equity Assets

	Cos	iitial t Basis Grov 0,000 7.00			e Incom	etirement e Tax Rate 5.00%	Retiremer Income Tax I 35.00%	•	site Capital Gai Tax Rate* 28.50%	ins Turnov Assump 30.00	otion
		(1) Beginning	(2)**	(3)	(4)	(5)	(6) Year End Value of	(7)*** Net Year End Value of	(8)	(9) After Tax	(10)
		of Year				After Tax	Assets	Assets	After Tax	Equity	Combined
	M/F	Value of +	Fund _	Sale of +	Capital .	Reinvested =	Before	After	Dividend +	Sales =	After Tax
Yr	Ages	Asset	Deposits	Equities	Growth	Dividends	Turnover	Turnover	Cash Flow	Cash Flow	Cash Flow
1	60/60	400,000	600,000	0	70,000	15,000	1,085,000	1,069,366	0	0	0
2	61/61	1,069,366	0	0	74,856	16,040	1,160,262	1,141,404	0	0	0
3	62/62	1,141,404	0	0	79,898	17,121	1,238,423	1,216,782	0	0	0
4	63/63	1,216,782	0	0	85,175	18,252	1,320,209	1,296,067	0	0	0
5	64/64	1,296,067	0	45,766	87,521	0	1,337,822	1,312,378	18,755	44,379	63,134
6	65/65	1,312,378	0	79,724	86,286	0	1,318,940	1,293,201	18,490	77,166	95,656
7	66/66	1,293,201	0	80,127	84,915	0	1,297,989	1,272,222	18,196	77,460	95,656
8	67/67	1,272,222	0	80,527	83,419	0	1,275,114	1,249,512	17,875	77,781	95,656
9	68/68	1,249,512	0	80,932	81,801	0	1,250,381	1,225,083	17,528	78,128	95,656
10	69/69	1,225,083	0	81,352	80,061	0	1,223,792	1,198,904	17,155	78,503	95,658
11	70/70	1,198,904	0	89,572	77,653	0	1,186,985	1,162,761	16,640	86,412	103,052
12	71/71	1,162,761	0	93,383	74,856	0	1,144,234	1,120,828	16,041	90,072	106,113
13	72/72	1,120,828	0	97,347	71,644	0	1,095,125	1,072,688	15,352	93,884	109,236
14	73/73	1,072,688	0	101,469	67,985	0	1,039,204	1,017,890	14,568	97,852	112,420
15	74/74	1,017,890	0	105,762	63,849	0	975,977	955,944	13,682	101,986	115,668
16	75/75	955,944	0	110,236	59,200	0	904,908	886,325	12,686	106,296	118,982
17	76/76	886,325	0	114,899	54,000	0	825,426	808,470	11,571	110,790	122,361
18	77/77	808,470	0	119,763	48,209	0	736,916	721,774	10,330	115,478	125,808
19	78/78	721,774	0	124,839	41,785	0	638,720	625,594	8,954	120,371	129,325
20	79/79	625,594	0	130,138	34,682	0	530,138	519,242	7,432	125,479	132,911
21	80/80	519,242	0	135,674	26,850	0	410,418	401,983	5,754	130,816	136,570
22	81/81	401,983	0	141,459	18,237	0	278,761	273,031	3,907	136,394	140,301
23	82/82	273,031	0	147,507	8,787	0	134,311	131,550	1,882	142,225	144,107
24	83/83	131,550	0	131,550	0	0	0	0	0	126,839	126,839
25	84/84	0	0	0	0	0	0	0	0	0	0
26	85/85	0	0	0	0	0	0	0	0	0	0
27	86/86	0	0 0	0 0	0 0	0 0	0	0	0	0	0
28	87/87	0					0			0	0
29 30	88/88 89/89	0	0 0	0 0	0 0	0 0	0	0 0	0 0	0 0	0 0
			-								
31	90/90	0	0	0	0	0	0	0	0	0	0
32 33	91/91 92/92	0 0	0 0	0 0	0 0	0 0	0 0	0	0	0 0	0 0
33 34	92/92 93/93	0	0	0	0	0	0	0	0	0	
34 35	93/93 94/94	0	0	0	0	0	0	0	0	0	0 0
55	J7/J7	U	v	U	5	v	U	Ŭ	U	Ū	Ū

600,000 2,092,026

66,413

246,798 2,018,311 2,265,109

\*The composite capital gains tax rate includes 35.00% short-term gains subject to ordinary income tax and 65.00% long-term gains subject to capital gains tax of 25.00%.

\*\*Column (2) includes proceeds from the sale of illiquid assets. \*\*\*Column (7) has been reduced by a 0.50% management fee.

Capital gains tax calculations assume a ratio of asset value to remaining cost basis in any given year.

### Summary of Illiquid Assets

		(1)		(2)		(3)
		Principal		(2) Personal		(3)
		Residence		_		Total
	M/F	(4.50%		Property		Illiquid
Voor		· · ·	+	(-5.00%	=	
Year	Ages	Growth)		Growth)		Assets
1	60/60	1,254,000		237,500		1,491,500
2	61/61	1,310,430		225,625		1,536,055
3	62/62	1,369,399		214,344		1,583,743
4	63/63	1,431,022		203,627		1,634,649
5	64/64	1,495,418		193,445		1,688,863
6	65/65	1,562,712		183,773		1,746,485
7	66/66	1,633,034		174,584		1,807,618
8	67/67	1,706,521		165,855		1,872,376
9	68/68	1,783,314		157,562		1,940,876
10	69/69	1,863,563		149,684		2,013,247
11	70/70	1,947,424		142,200		2,089,624
12	71/71	2,035,058		135,090		2,170,148
13	72/72	2,126,635		128,336		2,254,971
14	73/73	2,222,334		121,919		2,344,253
15	74/74	2,322,339		115,823		2,438,162
16	75/75	2,426,844		110,032		2,536,876
17	76/76	2,536,052		104,530		2,640,582
18	77/77	2,650,175		99,304		2,749,479
19	78/78	2,769,432		94,338		2,863,770
20	79/79	2,894,057		89,621		2,983,678
	00/00			05 4 40		0 400 400
21	80/80	3,024,289		85,140		3,109,429
22	81/81	3,160,382		80,883		3,241,265
23	82/82	3,302,600		76,839		3,379,439
24	83/83	3,451,217		72,997		3,524,214
25	84/84	3,606,521		69,347		3,675,868
26	85/85	3,768,815		65,880		3,834,695
27	86/86	3,938,411		62,586		4,000,997
28	87/87	4,115,640		59,457		4,175,097
29	88/88	4,300,844		56,484		4,357,328
30	89/89	4,494,382		53,660		4,548,042
31	90/90	4,696,629		50,977		4,747,606
32	91/91	4,907,977		48,428		4,956,405
33	92/92	5,128,836		46,006		5,174,842
34	93/93	5,359,634		43,706		5,403,340
35	94/94	5,600,817		41,521		5,642,338

#### Summary of Liabilities

		(1)	(2)
		Principal	
		Residence	
		Loan	
		(@ 5.00%	
	M/F	Accrued	Total
Year		Interest)	Liabilities
Tear	Ages	interest)	Liabilities
1	60/60	630,697	630,697
2	61/61	662,965	662,965
3	62/62	696,883	696,883
4	63/63	732,537	732,537
5	64/64	770,015	770,015
6	65/65	809,411	809,411
7	66/66	850,822	850,822
8	67/67	894,351	894,351
9	68/68	940,108	940,108
10	69/69	988,206	988,206
	00/00	000,200	000,200
11	70/70	1,038,764	1,038,764
12	71/71	1,091,909	1,091,909
13	72/72	1,147,773	1,147,773
14	73/73	1,206,496	1,206,496
15	74/74	1,268,222	1,268,222
16	75/75	1,333,107	1,333,107
17	76/76	1,401,311	1,401,311
18	77/77	1,473,005	1,473,005
19	78/78	1,548,367	1,548,367
20	79/79	1,627,584	1,627,584
		.,,	.,,
21	80/80	1,710,854	1,710,854
22	81/81	1,798,385	1,798,385
23	82/82	1,890,394	1,890,394
24	83/83	1,987,110	1,987,110
25	84/84	2,088,774	2,088,774
26	85/85	2,195,640	2,195,640
27	86/86	2,307,973	2,307,973
28	87/87	2,426,053	2,426,053
29	88/88	2,550,175	2,550,175
30	89/89	2,680,647	2,680,647
		,,	
31	90/90	2,817,794	2,817,794
32	91/91	2,961,957	2,961,957
33	92/92	3,113,497	3,113,497
34	93/93	3,272,789	3,272,789
35	94/94	3,440,231	3,440,231

Some/all of the cash flow required for the above loan payments may not be reflected in your Desired Spendable Cash Flow. If the loan payments are not included in the Desired Spendable Cash Flow report, they are assumed to be paid from other sources.

### **Refinancing Analysis**

Below is an analysis of refinancing the mortgage on your principal residence.

#### Year 1

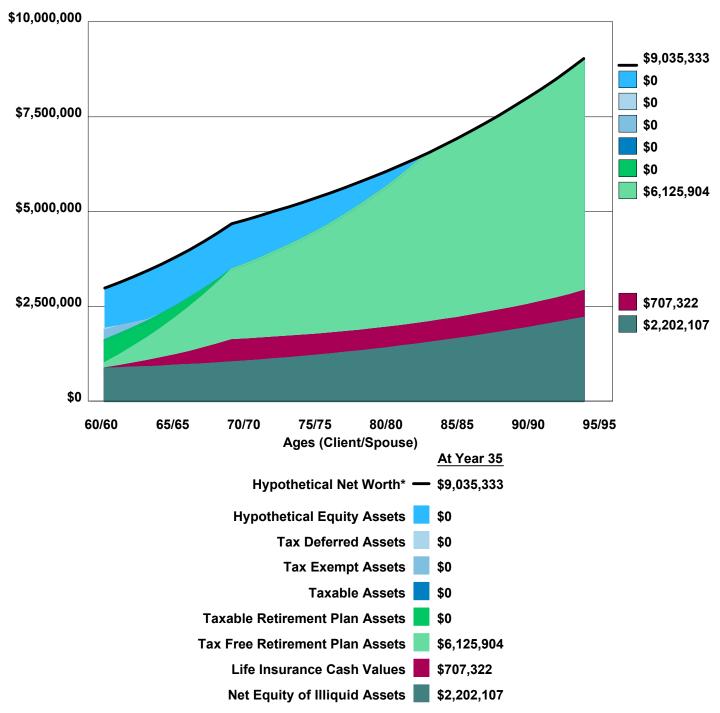
Refinanced loan on principal residence Current loan on principal residence	-	600,000 0
Cash flow reinvested in hypothetical equity account		600,000

### Hypothetical Net Worth (After Providing Required Cash Flow)

		(1)	(2)	(3) Year End	(4) Year End	(5)	(6)	(7)	(8)	(9)
		Year End	Year End	Value of	Value of	Year End	Year End	Year End	Year End	
		Net Equity	Value of	Taxable	Tax Free	Value of	Value of	Value of	Value of	Year End
	M/F		Life Insurance +	Retirement +				+ Tax Deferred +		Hypothetical
Year	Ages	Assets	Assets	Plan Assets	Plan Assets	Assets	Assets	Assets	Assets	Net Worth
1	60/60	860,803	7,292	601,753	138,876	0	260,000	44,984	1,069,366	2,983,074
2	61/61	873,090	53,855	550,387	286,730	0	217,701	0	1,141,404	3,123,167
3	62/62	886,860	103,513	495,700	444,143	0	126,927	0	1,216,782	3,273,925
4	63/63	902,112	156,453	437,478	611,733	0	32,522	0	1,296,067	3,436,365
5	64/64	918,848	213,230	375,491	790,158	0	0	0	1,312,378	3,610,105
6	65/65	937,074	274,163	309,497	980,118	0	0	0	1,293,201	3,794,053
7	66/66	956,796	339,623	239,236	1,182,358	0	0	0	1,272,222	3,990,235
8	67/67	978,025	413,966	164,433	1,397,674	0	0	0	1,249,512	4,203,610
9	68/68	1,000,768	493,552	84,794	1,626,910	0	0	0	1,225,083	4,431,107
10	69/69	1,025,041	580,917	0	1,870,975	0	0	0	1,198,904	4,675,837
				_			-	_		
11	70/70	1,050,860	576,212	0	1,991,934	0	0	0	1,162,761	4,781,767
12	71/71	1,078,239	571,921	0	2,120,713	0	0	0	1,120,828	4,891,701
13	72/72	1,107,198	567,940	0	2,257,817	0	0	0	1,072,688	5,005,643
14	73/73	1,137,757	559,439	0	2,403,785	0	0	0	1,017,890	5,118,871
15	74/74	1,169,940	551,492	0	2,559,189	0	0	0	955,944	5,236,565
16	75/75	1,203,769	546,800	0	2,724,640	0	0	0	886,325	5,361,534
17	76/76	1,239,271	542,829	0	2,900,788	0	0	0	808,470	5,491,358
18	77/77	1,276,474	539,670	0	3,088,324	0	0	0	721,774	5,626,242
19	78/78	1,315,403	537,425	0	3,287,984	0	0	0	625,594	5,766,406
20	79/79	1,356,094	536,212	0	3,500,552	0	0	0	519,242	5,912,100
21	80/80	1,398,575	536,138	0	3,726,863	0	0	0	401,983	6,063,559
22	81/81	1,442,880	537,231	0	3,967,804	0	0	0	273,031	6,220,946
23	82/82	1,489,045	539,577	Ō	4,224,322	Ő	Ő	0	131,550	6,384,494
24	83/83	1,537,104	543,239	Ō	4,474,908	0	0	0	0	6,555,251
25	84/84	1,587,094	548,227	0	4,602,438	0	0	0	0	6,737,759
26	85/85	1,639,055	554,459	0	4,733,913	Ō	Ō	0	Ō	6,927,427
27	86/86	1,693,024	562,135	0	4,869,502	Ō	0	0	0	7,124,661
28	87/87	1,749,044	571,234	0	5,009,382	0	0	0	0	7,329,660
29	88/88	1,807,153	581,615	Ō	5,153,743	0	0	0	0	7,542,511
30	89/89	1,867,395	593,133	0	5,302,782	0	0	0	0	7,763,310
					·					
31	90/90	1,929,812	605,424	0	5,456,709	0	0	0	0	7,991,945
32	91/91	1,994,448	621,404	0	5,615,745	0	0	0	0	8,231,597
33	92/92	2,061,345	642,390	0	5,780,123	0	0	0	0	8,483,858
34	93/93	2,130,551	670,225	0	5,950,089	0	0	0	0	8,750,865
35	94/94	2,202,107	707,322	0	6,125,904	0	0	0	0	9,035,333

Column (9) has been reduced by income tax due if tax deferred assets are liquidated.

## Hypothetical Net Worth (After Providing Required Cash Flow) 35 Year Analysis



\*Hypothetical Net Worth has been reduced by income tax still due on tax deferred assets.

### Wealth Transfer Summary (After Providing Required Cash Flow)

		(1)	(2)	(3)		(4)		(5)
		(י)	(2)	(3)		(4)		(3)
						Year End		Year End
		Total	Total			Total Assets		Wealth
	M/F	Estate _	Transfer =	Net Estate	+	Outside	=	Transferred
Year	Ages	Assets*	Taxes**	to Heirs	-	the Estate		to Heirs
1	60/60	4,044,318	278,259	3,766,059		0		3,766,059
2	61/61	4,155,198	254,025	3,901,173		0		3,901,173
3	62/62	4,275,569	228,784	4,046,785		Ő		4,046,785
4	63/63	4,405,712	201,913	4,203,799		ő		4,203,799
5	64/64	4,545,121	173,304	4,371,817		0		4,371,817
6	65/65	4,692,580	142,845	4,549,735		0		4,549,735
7	66/66	4,849,963	110,417	4,739,546		Ō		4,739,546
8	67/67	5,018,108	75,892	4,942,216		0		4,942,216
9	68/68	5,197,772	39,135	5,158,637		0		5,158,637
10	69/69	5,391,887	0	5,391,887		0		5,391,887
11	70/70	4,887,460	0	4,887,460		0		4,887,460
12	71/71	4,985,636	0	4,985,636		0		4,985,636
13	72/72	5,086,322	0	5,086,322		0		5,086,322
14	73/73	5,189,586	0	5,189,586		0		<b>5,18</b> 9,586
15	74/74	5,295,476	0	5,295,476		0		5,295,476
16	75/75	5,406,729	0	5,406,729		0		5,406,729
17	76/76	5,539,872	0	5,539,872		0		5,539,872
18	77/77	5,678,291	0	5,678,291		0		5,678,291
19	78/78	5,822,222	0	5,822,222		0		5,822,222
20	79/79	5,971,927	0	5,971,927		0		5,971,927
21	80/80	6,127,658	0	6,127,658		0		6,127,658
22	81/81	6,289,590	0	6,289,590		0		6,289,590
23	82/82	6,457,970	0	6,457,970		0		6,457,970
24	83/83	6,633,860	0	6,633,860		0		6,633,860
25	84/84	6,821,814	0	6,821,814		0		6,821,814
26	85/85	7,017,251	0	7,017,251		0		7,017,251
27	86/86	7,220,598	0	7,220,598		0		7,220,598
28	87/87	7,432,069	0	7,432,069		0		7,432,069
29	88/88	7,651,756	0	7,651,756		0		7,651,756
30	89/89	7,879,764	0	7,879,764		0		7,879,764
31	90/90	8,115,979	0	8,115,979		0		8,115,979
32	91/91	8,337,314	0	8,337,314		0		8,337,314
33	92/92	8,568,383	Ő	8,568,383		ů 0		8,568,383
34	93/93	8,810,997	Ő	8,810,997		Ő		8,810,997
35	94/94	9,067,463	Ő	9,067,463		ů 0		9,067,463
		3,001,100	v	0,001,100		v		,,

\*Net of cash flow provided

\*\*See Transfer Tax Details report for details.

This page may include non-guaranteed life insurance values. If so, actual results are likely to vary. This page is not valid unless accompanied by a life insurance basic illustration that details non-guaranteed and guaranteed elements.

Summary at Life Expectancy (Year 31)

Total Estate Assets	\$ 8,115,979
Wealth Transferred to Heirs	\$ 8,115,979

#### **Transfer Tax Details**

		(1)	(2)	(3)	(4)	(5)	(6)	(7)
				Remaining		Income Tax	Income Tax	<b>T</b> - 4 - 1
		Total		Available Unified	Federal	on Tax	on Retirement	Total Transfer
	M/F	Estate	Taxable	Credit	Estate	Deferred	Plan	Taxes
Year	Ages	Assets	Estate	Equivalent*	Tax	Assets	Assets	(4)+(5)+(6)
		Assets	LState	Equivalent			A33013	
1	60/60	4,044,318	4,044,318	22,800,000	0	526	277,733	278,259
2	61/61	4,155,198	4,155,198	23,260,000	0	0	254,025	254,025
3	62/62	4,275,569	4,275,569	23,720,000	0	0	228,784	228,784
4	63/63	4,405,712	4,405,712	24,200,000	0	0	201,913	201,913
5	64/64	4,545,121	4,545,121	24,680,000	0	0	173,304	173,304
6	65/65	4,692,580	4,692,580	25,180,000	0	0	142,845	142,845
7	66/66	4,849,963	4,849,963	25,680,000	0	0	110,417	110,417
8	67/67	5,018,108	5,018,108	13,140,000	0	0	75,892	75,892
9	68/68	5,197,772	5,197,772	13,400,000	0	0	39,135	39,135
10	69/69	5,391,887	5,391,887	13,660,000	0	0	0	0
11	70/70	4,887,460	4,887,460	13,940,000	0	0	0	0
12	71/71	4,985,636	4,985,636	14,220,000	0	0	0	0
13	72/72	5,086,322	5,086,322	14,500,000	0	0	0	0
14	73/73	<b>5,18</b> 9,586	5,189,586	14,780,000	0	0	0	0
15	74/74	5,295,476	5,295,476	15,080,000	0	0	0	0
16	75/75	5,406,729	5,406,729	15,380,000	0	0	0	0
17	76/76	5,539,872	5,539,872	15,700,000	0	0	0	0
18	77/77	5,678,291	5,678,291	16,000,000	0	0	0	0
19	78/78	5,822,222	5,822,222	16,320,000	0	0	0	0
20	79/79	5,971,927	5,971,927	16,660,000	0	0	0	0
21	80/80	6,127,658	6,127,658	16,980,000	0	0	0	0
22	81/81	6,289,590	6,289,590	17,320,000	Ū	Ū	Ō	0
23	82/82	6,457,970	6,457,970	17,680,000	0	0	0	0
24	83/83	6,633,860	6,633,860	18,020,000	0	0	0	0
25	84/84	6,821,814	6,821,814	18,380,000	0	0	0	0
26	85/85	7,017,251	7,017,251	18,760,000	0	0	0	0
27	86/86	7,220,598	7,220,598	19,140,000	0	0	0	0
28	87/87	7,432,069	7,432,069	19,520,000	0	0	0	0
29	88/88	7,651,756	7,651,756	19,900,000	0	0	0	Ō
30	89/89	7,879,764	7,879,764	20,300,000	0	0	0	0
31	90/90	8,115,979	8,115,979	20,700,000	0	0	0	_0
31	90/90 91/91	8,115,979	8,115,979 8,337,314	20,700,000	0	0	0	0
33	92/92	8,568,383	8,568,383	21,540,000	0 0	0	0	0 0
34 35	93/93 94/94	8,810,997	8,810,997	21,980,000	0	0	0 0	0
30	54/94	9,067,463	9,067,463	22,420,000	U	U	U	U

This report does not take into account the impact of the state death tax. Check with your legal and tax advisers for the precise calculation of your state's death tax on your current and future circumstances.

\*Unified Credit Equivalent is indexed for inflation at 2.00%.

Column (4) assumes half the amount shown in column (3) is transferred to a credit shelter trust by the first spouse to die.

### Summary of Transfer Taxation of Retirement Plan Assets

Joe Jordon's Retirement Plan Account				Annie Jorda			
Plan Assets	Plan Assets			Plan Assets	Plan Assets	Plan Assets	
Initial Value	Cost Basis		əld	Initial Value	Cost Basis	Yield	Income Tax Rate
700,000	0	7.0	0%	300,000	0	7.00%	30.00%
		(1)	(2)	(3)	(4)	(5)	(6)
			ς,			Heirs	
		Plan	Estate Tax	Income Tax	<b>Total Taxes</b>	After Tax	
		Assets	on	on	Attributed to	Plan	Percent
	M/F	in	Plan		= Plan	Assets	Loss Due
Year	Ages	Estate	Assets	Assets**	Assets	(1) - (4)	to Tax
1	60/60	925,774		277,733	277,733	648,041	30%
2	61/61	846,749		0 254,025	254,025	592,724	30%
3	62/62	762,615	-	0 228,784	228,784	533,831	30%
4	63/63	673,042		0 201,913	201,913	471,129	30%
5	64/64	577,678		0 173,304	173,304	404,374	30%
6	65/65	476,149		0 142,845	142,845	333,304	30%
7	66/66	368,056		0 110,417	110,417	257,639	30%
8	67/67	252,974		0 75,892	75,892	177,082	30%
9	68/68	130,452		39,135	39,135	91,317	30%
10	69/69	0	(	0 0	0	0	0%
11	70/70	0		0 0	0	0	0%
12	71/71	0		0 0	0	0	0%
13	72/72	0		0 0	0	0	0%
14	73/73	0		0	0	0	0%
15	74/74	0	-	0	0	0	0%
16	75/75	0		0 0 0 0	0 0	0 0	0%
17 18	76/76 77/77	0		0 0	0	0	0% 0%
18	78/78	0	-	0 0	0	0	0%
20	79/79	0		0 0	0	0	0%
20	19/19	Ū	,		Ŭ	0	0 78
21	80/80	0		0 0	0	0	0%
22	81/81	0	-	0 0	0	0	0%
23	82/82	0		0 0	0	0	0%
24	83/83	0		0 0	0	0	0%
25	84/84	0		0 0	0	0	0%
26	85/85	0		0 0	0	0	0%
27	86/86	0		0 0	0	0	0%
28	87/87	0		0	0	0	0%
29	88/88	0		0	0	0	0%
30	89/89	0	(	0 0	0	0	0%
31	90/90	0		0 0	0	0	0%
32	91/91	0		0 0	0	0	0%
33	92/92	0		0 0	0	0	0%
34	93/93	0		0	0	0	0%
35	94/94	0	(	0 0	0	0	0%

### Summary of Transfer Taxation of Roth Defined Contribution Assets

Joe Jo	ordon's R	oth Account	Ar	nnie Jordan's F	Roth Account		
Plan Assets Initial Value 0		Plan Assets Yield 7.00%	Plan Assets Initial Value 0		asis Y	Assets ield 00%	Heirs' Income Tax Rate 30.00%
0 7.0070		1100 /0	Ū	Ū			
		(1)	(2)	(3)	(4)	(5)	(6)
			Estate Tax	Income Tax	Total Taxes	Heirs After Tax	
		Plan	on	on	Attributed to	Plan	Percent
	M/F	Assets	Plan +	Plan =		Assets	Loss Due
Year	Ages	in Estate	Assets	Assets	Assets	(1) - (4)	to Tax
1	60/60	138,876	0	0	0	138,87	
2	61/61	286,730	0	0	0	286,73	
3	62/62	444,143	0	0	0	444,14	
4	63/63	611,733	0	0	0	611,73	
5	64/64	790,158	0	0	0	790,15	
6	65/65	980,118	0	0	0	980,11	
7	66/66	1,182,358	0	0	0	1,182,35	
8	67/67	1,397,674	0	0	0	1,397,67	
9	68/68	1,626,910	0	0	0	1,626,91	
10	69/69	1,870,975	U	0	0	1,870,97	5 0%
11	70/70	1,991,934	0	0	0	<b>1</b> ,991,93	
12	71/71	2,120,713	0	0	0	2,120,71	
13	72/72	2,257,817	0	0	0	2,257,81	
14	73/73	2,403,785	0	0	0	2,403,78	
15	74/74	2,559,189	0	0	0	2,559,18	
16	75/75	2,724,640	0	0	0	2,724,64	
17	76/76	2,900,788	0	0	0	2,900,78	
18	77/77	3,088,324	0	0	0	3,088,32	
19	78/78	3,287,984	0	0	0	3,287,98	
20	79/79	3,500,552	0	0	0	3,500,55	2 0%
21	80/80	3,726,863	0	0	0	3,726,86	
22	81/81	3,967,804	0	0	0	3,967,804	
23	82/82	4,224,322	0	0	0	4,224,32	
24	83/83	4,474,908	0	0	0	4,474,90	
25	84/84	4,602,438	0	0	0	4,602,43	
26	85/85	4,733,913	0	0	0	4,733,91	
27	86/86	4,869,502	0	0	0	4,869,50	
28	87/87	5,009,382	0	0	0	5,009,38	
29	88/88	5,153,743	0	0	0	5,153,74	
30	89/89	5,302,782	0	0	0	5,302,78	2 0%
31	90/90	5,456,709	0	0	0	5,456,70	
32	91/91	5,615,745	0	0	0	5,615,74	
33	92/92	5,780,123	0	0	0	5,780,12	
34	93/93	5,950,089	0	0	0	5,950,08	
35	94/94	6,125,904	0	0	0	6,125,90	4 0%

### Summary of Transfer Taxation of Tax Deferred Assets

		Tax Deferred A Initial Value 100,000	e Cost	itial : Basis Inc ,000	Heirs' come Tax Rate 30.00%	e Tax Rate		
		(1) Tax Deferred	(2) Estate Tax	(3) Income Tax	(4) Total Taxes	(5)		
		Assets	on	on	Attributed to	Percent		
	M/F	in	Tax Deferred +			Loss Due		
Year	Ages	Estate	Assets	Assets	Assets	to Tax		
1	60/60	45,598	0	526	526	1%		
2	61/61	0	0	0	0	0%		
3	62/62	0	0	0	0	0%		
4	63/63	0	0	0	0	0%		
5	64/64	0	0	0	0	0%		
6	65/65	0	0	0	0	0%		
7 8	66/66 67/67	0 0	0	0 0	0 0	0% 0%		
9	68/68	0	0	0	0	0%		
10	69/69	0	0	0	0	0%		
	00/00	Ŭ	Ŭ	°,	Ŭ	0,0		
11	70/70	0	0	0	0	0%		
12	71/71	0	0	0	0	0%		
13	72/72	0	0	0	0	0%		
14	73/73	0	0	0	0	0%		
15	74/74	0 0	0	0	0	0%		
16 17	75/75 76/76	0	0	0 0	0 0	0% 0%		
18	77/77	0	0	0	0	0%		
19	78/78	0	0	0	0	0%		
20	79/79	ů 0	0	ŏ	ŏ	0%		
		·	•	· ·	·	•,•		
21	80/80	0	0	0	0	0%		
22	81/81	0	0	0	0	0%		
23	82/82	0	0	0	0	0%		
24	83/83	0	0	0	0	0%		
25	84/84	0	0	0	0	0%		
26	85/85	0	0	0	0	0%		
27 28	86/86 87/87	0 0	0	0 0	0 0	0% 0%		
20 29	88/88	0	0	0	0	0%		
29 30	89/89	0	0	0	0	0%		
	00/00	Ŭ	Ŭ	J. J	Ŭ			
31	90/90	0	0	0	0	0%		
32	91/91	0	0	0	0	0%		
33	92/92	0	0	0	0	0%		
34	93/93	0	0	0	0	0%		
35	94/94	0	0	0	0	0%		