## A Life Insurance and Retirement Plan

## Preface

## In the accompanying presentation, you will see the financial data from an illustration of a cash value life insurance policy.

To help you make an informed decision about acquiring the policy, the illustration includes information about premiums, cash values and death benefits plus scheduled policy loan proceeds.

Cash value life insurance contains the following features:

1. Accumulating cash values;
2. Income tax deferred growth of cash values;
3. Competitive current interest rate;
4. Income tax free access to cash values via policy loans;
5. Income tax free death benefits;
6. Probate free death benefits;
7. Privacy of all transactions;
8. Advance of death benefits in certain adverse health circumstances -- as defined in the policy contract.

Favorable income tax consequences combine with significant policy values and benefits to produce a life insurance solution that has a considerable amount of financial leverage.


# A Life Insurance and Retirement Plan 

Presented By: [Licensed user's name appears here]

## Illustration of Values of Indexed Universal Life

|  |  |  | Income <br> Tax Rate <br> 35.00\% | Indexed UL Interest Rate 6.90\% | $\begin{aligned} & \text { Initial } \\ & \text { Payment } \\ & 50,000 \end{aligned}$ | Initial <br> Death Benefit 701,198 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Male Age | (1) <br> Policy Premium | (2) <br> Retirement Cash Flow Net Loan Proceeds | (3) <br> Year End Accum Value* | (4) <br> Year End Cash Value* | (4a) <br> Pre-Tax <br> Equivalent <br> Rate of Return of Cash Value* | (5) <br> Death Benefit | (5a) <br> Pre-Tax Equivalent <br> Rate of Return of Death Benefit |
| 1 | 60 | 50,000 | 0 | 42,703 | 7,292 | -85.42 | 743,901 | 2135.08 |
| 2 | 61 | 50,000 | 0 | 88,326 | 53,855 | -34.80 | $\square 789,524$ | 385.39 |
| 3 | 62 | 50,000 | 0 | 137,044 | 103,513 | -17.43 | $\square 838,242$ | 177.36 |
| 4 | 63 | 50,000 | 0 | 189,038 | 156,453 | -9.58 | $\square 890,236$ | 107.46 |
| 5 | 64 | 50,000 | 0 | 244,861 | 213,230 | -5.26 | $\square \mathbf{9 4 6 , 0 5 9}$ | 74.20 |
| 6 | 65 | 50,000 | 0 | 304,840 | - 274,163 | -2.57 | 1,006,038 | 55.37 |
| 7 | 66 | 50,000 | 0 | 369,333 | - 339,623 | -0.75 | 1,070,531 | 43.54 |
| 8 | 67 | 50,000 | 0 | 438,725 | - 413,966 | 1.17 | 1,139,923 | 35.58 |
| 9 | 68 | 50,000 | 0 | 513,361 | $\square 493,552$ | 2.83 | 1,214,559 | 29.96 |
| 10 | 69 | 50,000 | 0 | 595,769 | $\square 580,917$ | 4.17 | 1,296,967 | 25.89 |
| 11 | 70 | 0 | 50,000 | 638,613 | $\square 576,212$ | 5.37 | $\square$ 681,905 | 9.05 |
| 12 | 71 | 0 | 50,000 | 684,496 | $\square 571,921$ | 6.24 | $\square$ 665,856 | 8.96 |
| 13 | 72 | 0 | 50,000 | 733,446 | $\square 567,940$ | 6.90 | $\square \mathbf{6 4 8 , 6 1 9}$ | 8.89 |
| 14 | 73 | 0 | 50,000 | 785,720 | $\square 559,439$ | 7.32 | $\square$ 630,154 | 8.83 |
| 15 | 74 | 0 | 50,000 | 841,588 | - 551,492 | 7.67 | $\square$ 610,403 | 8.77 |
| 16 | 75 | 0 | 50,000 | 903,900 | $\square 546,800$ | 8.02 | $\square 591,995$ | 8.77 |
| 17 | 76 | 0 | 50,000 | 970,284 | $\square 542,829$ | 8.33 | $\square 591,343$ | 9.03 |
| 18 | 77 | 0 | 50,000 | 1,040,998 | $\square 539,670$ | 8.60 | $\square 591,719$ | 9.27 |
| 19 | 78 | 0 | 50,000 | 1,116,320 | $\square 537,425$ | 8.84 | 593,241 | 9.48 |
| 20 | 79 | 0 | 50,000 | 1,196,551 | $\square 536,212$ | 9.06 | $\square 596,039$ | 9.67 |
| 21 | 80 | 0 | 50,000 | 1,281,994 | $\square 536,138$ | 9.26 | $\square \mathbf{6 0 0 , 2 3 7}$ | 9.85 |
| 22 | 81 | 0 | 50,000 | 1,372,881 | $\square 537,231$ | 9.45 | $\square \mathbf{6 0 5 , 8 7 5}$ | 10.01 |
| 23 | 82 | 0 | 50,000 | 1,469,509 | $\square 539,577$ | 9.62 | $\square 613,053$ | 10.16 |
| 24 | 83 | 0 | 50,000 | 1,572,168 | $\square 543,239$ | 9.78 | $\square$ 621,848 | 10.29 |
| 25 | 84 | 0 | 50,000 | 1,681,102 | $\square 548,227$ | 9.93 | $\square$ 632,282 | 10.42 |
| 26 | 85 | 0 | 50,000 | 1,796,477 | - 554,459 | 10.06 | $\square \mathbf{6 4 4 , 2 8 3}$ | 10.54 |
| 27 | 86 | 0 | 50,000 | 1,918,754 | $\square 562,135$ | 10.19 | $\square 658,072$ | 10.65 |
| 28 | 87 | 0 | 50,000 | 2,048,184 | $\square 571,234$ | 10.30 | $\square 673,643$ | 10.75 |
| 30 | 89 | 0 | 50,000 | 2,329,095 | $\square 593,133$ | 10.50 | $\square 709,587$ | 10.92 |
| 35 | 94 | 0 | 50,000 | 3,212,995 | $\square 707,322$ | 10.95 | $\square 739,452$ | 11.03 |
|  |  | 500,000 | 1,250,000 |  |  |  |  |  |

35 Year Summary

| Cum. Payments | 500,000 |
| :--- | ---: |
| Cum. Policy Loan Proceeds | $1,250,000$ |
| Cash Value | 707,322 |
| Death Benefit | 739,452 |

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## Matching Policy Values at Age 94 (Year 35)

| Male | Income | Indexed UL | Initial | Initial |
| :---: | :---: | :---: | :---: | :---: |
| Age | Tax Rate | Interest Rate | Payment | Death Benefit |
| 60 | $35.00 \%$ | $6.90 \%$ | 50,000 | 701,198 |

## Gross Interest Rate Required on a Hypothetical Taxable Investment <br> to Match Indexed Universal Life Policy Values over 35 Years.

Hypothetical
Taxable
Alternative
To match Cash Value of: $\$ 707,322$
To match Death Benefit of: \$739,452
10.95\%
11.03\%



## Income Tax Considerations

1. Hypothetical Taxable Investment: Interest is taxed as earned.
2. Indexed Universal Life:
a. Death Benefit including available cash value component is income tax free.
b. Loans are income tax free as long as the policy is kept in force.
c. Withdrawals and other non-loan policy cash flow up to cost basis (not in violation of IRC Section 7702(A)) are income tax free as a return of premium.
d. Cash values shown assume most favorable combination of $b$ and/or c.
*This illustration assumes the nonguaranteed values continue in all years. This is not likely, and actual results may be more or less favorable.
This illustration is not valid unless accompanied by a basic illustration from the issuing life insurance company.

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## 35 Year Analysis




[^0]
[^0]:    ${ }^{1}$ For Retirement Cash Flow

