

Indexed Universal Life vs. Term Insurance and Side Fund

For: Jack Baker



Presented By: _____

[Licensed user's name appears here]

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Preface

A decision to acquire additional life insurance can represent one of several significant phases in your overall financial planning.

An important part of this decision will involve your selection of the appropriate life insurance policy.

There are several important factors to consider which include:

1. The time frame for the insurance need;
2. Your available cash flow;
3. Your alternative uses for the cash flow;
4. The income tax considerations.

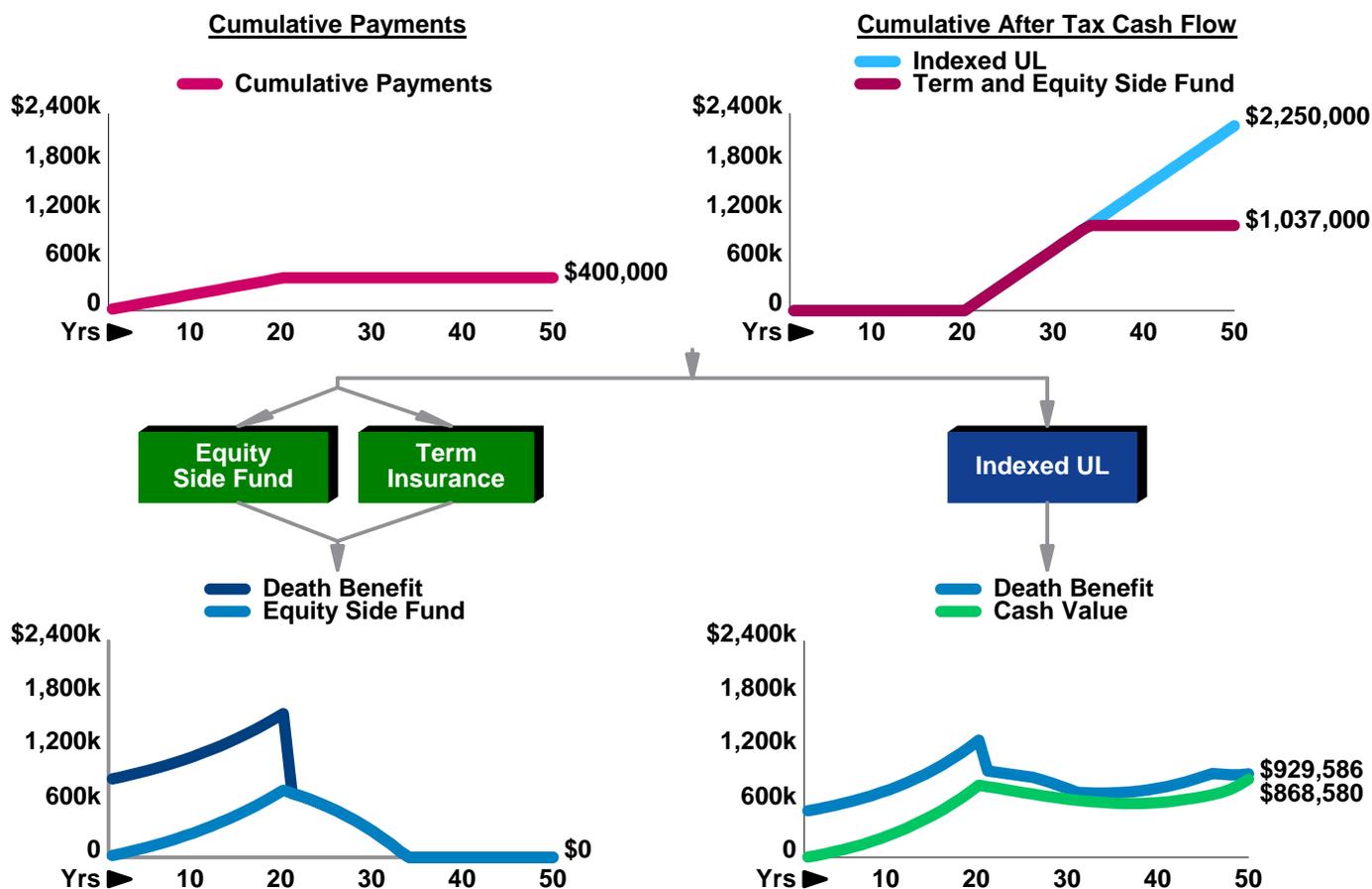
An integrated analysis of these points creates useful information that helps guide your purchasing evaluation. The precision of the conclusions, however, is contingent upon the accuracy of the data utilized. You should be positive that all premises

and conditions accurately reflect your goals and expectations.

The accompanying analysis contrasts a cash value policy to a term insurance alternative. Any difference in premiums between the two choices has been evaluated regarding time/use of money.

The study produces information which should form a basis from which you and your advisors can draw informed conclusions.

Based upon the results of the analysis, we recommend funding your life insurance requirement with the cash value policy illustrated rather than a term life insurance policy.



This graphic assumes the non-guaranteed values shown continue in all years. This is not likely, and actual results may be more or less favorable.

Term Insurance and Equity Side Fund vs. Indexed Universal Life

Presented By: [Licensed user's name appears here]

Insured: Jack Baker

Comparison of Values

		Equity Side Fund Growth 6.90%	Equity Side Fund Dividend 2.00%	Dividend Tax Rate 25.00%	Income Tax Rate 35.00%	Indexed UL Interest Rate 6.90%	Initial Death Benefit 500,000					
		Payment Allocation			850,000 Scheduled Term Insurance Along with Equity Side Fund*				Indexed UL			
Yr	Male Age	(1) Cost of the Proposed Premium	(2) Alternative Term Policy Premium	(3) Net to Equity Side Fund (1) - (2)	(4) After Tax Cash Flow from the Account	(5) Year End Equity Account Value	(6) Scheduled Term Death Benefit	(7) Combined Death Benefit (5) + (6)	(8) After Tax Policy Loan Proceeds	(9) Year End Accum Value**	(10) Year End Cash Value**	(11) Death Benefit
1	45	20,000	600	19,400	0	20,666	850,000	870,666	0	17,925	3,390	517,925
2	46	20,000	600	19,400	0	42,612	850,000	892,612	0	37,071	22,741	537,071
3	47	20,000	600	19,400	0	65,875	850,000	915,875	0	57,478	43,363	557,478
4	48	20,000	600	19,400	0	90,511	850,000	940,511	0	79,338	65,448	579,338
5	49	20,000	600	19,400	0	116,585	850,000	966,585	0	102,824	89,164	602,824
6	50	20,000	600	19,400	0	144,171	850,000	994,171	0	128,106	114,681	628,106
7	51	20,000	600	19,400	0	173,352	850,000	1,023,352	0	155,342	142,157	655,342
8	52	20,000	600	19,400	0	204,215	850,000	1,054,215	0	184,688	173,703	684,688
9	53	20,000	600	19,400	0	236,856	850,000	1,086,856	0	216,291	207,501	716,291
10	54	20,000	600	19,400	0	271,377	850,000	1,121,377	0	251,186	244,596	751,186
11	55	20,000	600	19,400	0	307,886	850,000	1,157,886	0	288,772	284,377	788,772
12	56	20,000	600	19,400	0	346,495	850,000	1,196,495	0	329,257	327,062	829,257
13	57	20,000	600	19,400	0	387,325	850,000	1,237,325	0	374,020	374,020	874,020
14	58	20,000	600	19,400	0	430,504	850,000	1,280,504	0	422,286	422,286	922,286
15	59	20,000	600	19,400	0	476,168	850,000	1,326,168	0	474,355	474,355	974,355
16	60	20,000	600	19,400	0	524,458	850,000	1,374,458	0	530,434	530,434	1,030,434
17	61	20,000	600	19,400	0	575,526	850,000	1,425,526	0	590,884	590,884	1,090,884
18	62	20,000	600	19,400	0	629,532	850,000	1,479,532	0	656,097	656,097	1,156,097
19	63	20,000	600	19,400	0	686,644	850,000	1,536,644	0	726,485	726,485	1,226,485
20	64	20,000	600	19,400	0	747,042	850,000	1,597,042	0	802,458	802,458	1,302,458
21	65	0	0	0	75,000	710,300	0	710,300	75,000	864,427	785,677	958,562
22	66	0	0	0	75,000	678,693	0	678,693	75,000	930,332	768,894	945,657
23	67	0	0	0	75,000	643,323	0	643,323	75,000	1,000,429	752,170	932,247
24	68	0	0	0	75,000	604,190	0	604,190	75,000	1,074,984	735,562	918,309
25	69	0	0	0	75,000	561,260	0	561,260	75,000	1,154,280	719,137	903,822
26	70	0	0	0	75,000	514,470	0	514,470	75,000	1,238,635	702,984	888,779
27	71	0	0	0	75,000	463,728	0	463,728	75,000	1,328,540	687,357	860,067
28	72	0	0	0	75,000	408,918	0	408,918	75,000	1,424,423	672,430	829,117
29	73	0	0	0	75,000	349,894	0	349,894	75,000	1,526,760	658,418	795,826
30	74	0	0	0	75,000	286,488	0	286,488	75,000	1,636,080	645,571	760,097
		400,000	12,000	388,000	750,000				750,000			

Management fees reflected in column (5): 1.00%

30 Year Summary

	Term/Equity Side Fund	Indexed UL
After Tax Payments	400,000	400,000
After Tax Cash Flow	750,000	750,000
Living Values	286,488	645,571
Death Benefit	286,488	760,097

*See the accompanying reports entitled "Equity Account Details" and "Portfolio Turnover Details" for year-by-year equity calculation and turnover details.

**This illustration assumes the nonguaranteed values shown continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a basic illustration from the issuing life insurance company.

Term Insurance and Equity Side Fund vs. Indexed Universal Life

Presented By: [Licensed user's name appears here]

Insured: Jack Baker

Comparison of Values

		Equity Side Fund Growth 6.90%	Equity Side Fund Dividend 2.00%	Dividend Tax Rate 25.00%	Income Tax Rate 35.00%	Indexed UL Interest Rate 6.90%	Initial Death Benefit 500,000					
		Payment Allocation			850,000 Scheduled Term Insurance Along with Equity Side Fund*				Indexed UL			
Yr	Male Age	(1) Cost of the Proposed Premium	(2) Alternative Term Policy Premium	(3) Net to Equity Side Fund (1) - (2)	(4) After Tax Cash Flow from the Account	(5) Year End Equity Account Value	(6) Scheduled Term Death Benefit	(7) Combined Death Benefit (5) + (6)	(8) After Tax Policy Loan Proceeds	(9) Year End Accum Value**	(10) Year End Cash Value**	(11) Death Benefit
31	75	0	0	0	75,000	218,507	0	218,507	75,000	1,752,981	634,197	721,846
32	76	0	0	0	75,000	145,736	0	145,736	75,000	1,877,531	624,057	717,933
33	77	0	0	0	75,000	67,931	0	67,931	75,000	2,010,227	615,329	715,841
34	78	0	0	0	62,000	0	0	0	75,000	2,151,593	608,201	715,780
35	79	0	0	0	0	0	0	0	75,000	2,302,190	602,878	717,988
36	80	0	0	0	0	0	0	0	75,000	2,462,572	599,545	722,673
37	81	0	0	0	0	0	0	0	75,000	2,633,239	598,310	729,972
38	82	0	0	0	0	0	0	0	75,000	2,814,780	599,354	740,093
39	83	0	0	0	0	0	0	0	75,000	3,007,788	602,841	753,231
40	84	0	0	0	0	0	0	0	75,000	3,212,831	608,887	769,529
41	85	0	0	0	0	0	0	0	75,000	3,430,433	617,542	789,064
42	86	0	0	0	0	0	0	0	75,000	3,661,144	628,858	811,916
43	87	0	0	0	0	0	0	0	75,000	3,905,399	642,749	838,019
44	88	0	0	0	0	0	0	0	75,000	4,163,436	658,904	867,076
45	89	0	0	0	0	0	0	0	75,000	4,435,491	676,982	898,756
46	90	0	0	0	0	0	0	0	75,000	4,721,612	696,428	932,508
47	91	0	0	0	0	0	0	0	75,000	5,027,636	722,443	923,548
48	92	0	0	0	0	0	0	0	75,000	5,356,607	757,404	918,102
49	93	0	0	0	0	0	0	0	75,000	5,712,567	804,654	918,905
50	94	0	0	0	0	0	0	0	75,000	6,100,639	868,580	929,586
		400,000	12,000	388,000	1,037,000				2,250,000			

Management fees reflected in column (5): 1.00%

*See the accompanying reports entitled "Equity Account Details" and "Portfolio Turnover Details" for year-by-year equity calculation and turnover details.

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50 Year Summary

	Term/Equity Side Fund	Indexed UL
After Tax Payments	400,000	400,000
After Tax Cash Flow	1,037,000	2,250,000
Living Values	0	868,580
Death Benefit	0	929,586

Term Insurance and Equity Side Fund vs. Indexed Universal Life

Presented By: [Licensed user's name appears here]

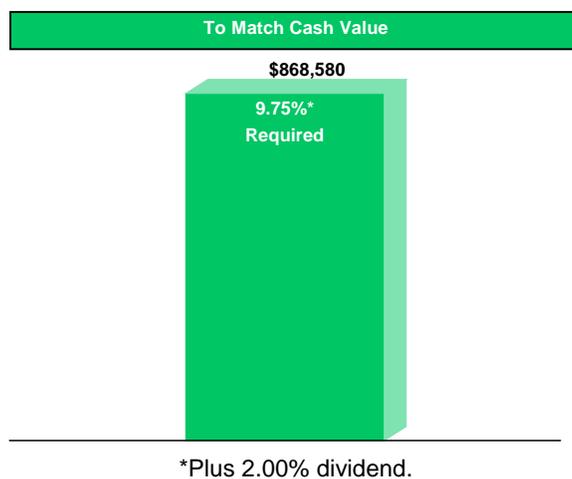
Insured: Jack Baker

Matching Values at Age 94 (Year 50)

Equity Side Fund Growth	Equity Side Fund Dividend	Dividend Tax Rate	Income Tax Rate	Indexed UL Interest Rate	Initial Death Benefit
6.90%	2.00%	25.00%	35.00%	6.90%	500,000

Growth Required on Equity Side Fund in Addition to the Dividend Illustrated to Match Indexed Universal Life Policy Values over 50 Years After Applying the Term Payment Illustrated

To match Cash Value of: \$868,580	Growth Required (Plus 2.00% Dividend)
	9.75%



Income Tax Considerations

1. Equity Side Fund: Capital gains tax calculations are taxed based on a ratio of asset value to remaining cost basis in any given year.
2. Indexed Universal Life:
 - a. Death Benefit including available cash value component is income tax free.
 - b. Loans are income tax free as long as the policy is kept in force.
 - c. Withdrawals and other non-loan policy cash flow up to cost basis (not in violation of IRC Section 7702(A)) are income tax free as a return of premium.
 - d. Cash values shown assume most favorable combination of b and/or c.

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Term Insurance and Equity Side Fund vs. Indexed Universal Life

Presented By: [Licensed user's name appears here]

Insured: Jack Baker

Comparison of Plan Costs

		Equity Side Fund Growth 6.90%	Equity Side Fund Dividend 2.00%	Dividend Tax Rate 25.00%	Income Tax Rate 35.00%	Composite Capital Gains Tax Rate 29.00%	Portfolio Turnover 40.00% for 21 yrs 10.00% thereafter	Indexed UL Interest Rate 6.90%	
		Term and Equity Side Fund						Indexed UL*	
Year	Male Age	(1) Policy Premium	(2) Term Insurance Cost	(3) Mgmt Fee	(4) Taxes	(5) Term & Equity Side Fund Total Annual Costs	(6) Term & Equity Side Fund Cumulative Total Costs	(7) Policy Total Annual Costs	(8) Policy Cumulative Total Costs
1	45	20,000	600	207	252	1,059	1,059	3,455	3,455
2	46	20,000	600	426	590	1,616	2,675	3,648	7,103
3	47	20,000	600	659	990	2,249	4,924	3,896	10,999
4	48	20,000	600	905	1,440	2,945	7,869	4,055	15,054
5	49	20,000	600	1,166	1,932	3,698	11,566	4,159	19,213
6	50	20,000	600	1,442	2,461	4,503	16,069	4,225	23,438
7	51	20,000	600	1,734	3,027	5,361	21,430	4,274	27,712
8	52	20,000	600	2,042	3,629	6,271	27,701	4,324	32,036
9	53	20,000	600	2,369	4,268	7,237	34,937	4,392	36,428
10	54	20,000	600	2,714	4,944	8,258	43,195	3,667	40,095
11	55	20,000	600	3,079	5,661	9,340	52,535	3,743	43,838
12	56	20,000	600	3,465	6,419	10,484	63,019	3,823	47,661
13	57	20,000	600	3,873	7,222	11,695	74,714	2,801	50,462
14	58	20,000	600	4,305	8,071	12,976	87,690	2,848	53,310
15	59	20,000	600	4,762	8,969	14,331	102,021	2,873	56,183
16	60	20,000	600	5,245	9,918	15,763	117,784	2,990	59,173
17	61	20,000	600	5,755	10,921	17,276	135,060	3,066	62,239
18	62	20,000	600	6,295	11,984	18,879	153,939	3,098	65,337
19	63	20,000	600	6,866	13,107	20,573	174,513	3,098	68,435
20	64	20,000	600	7,470	14,294	22,364	196,877	3,098	71,533
21	65	0	0	7,103	15,178	22,281	219,158	854	72,387
22	66	0	0	6,787	7,038	13,825	232,983	975	73,362
23	67	0	0	6,433	8,230	14,663	247,646	1,107	74,469
24	68	0	0	6,042	9,129	15,171	262,817	1,262	75,731
25	69	0	0	5,613	9,766	15,379	278,196	1,438	77,169
26	70	0	0	5,145	10,168	15,313	293,508	1,624	78,793
27	71	0	0	4,637	10,357	14,994	308,503	1,672	80,465
28	72	0	0	4,089	10,353	14,442	322,945	1,682	82,147
29	73	0	0	3,499	10,169	13,668	336,613	1,633	83,780
30	74	0	0	2,865	9,823	12,688	349,301	1,511	85,291
		400,000	12,000	116,992	220,310	349,302		85,291	

30 Year Summary

	Cumulative Plan Costs	After Tax Cash Flow	Living Value	Death Benefit
Term & Equity Side Fund	349,301	750,000	286,488	286,488
Indexed UL	85,291	750,000	645,571	760,097

*This illustration assumes the nonguaranteed values shown continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a basic illustration from the issuing life insurance company.

Term Insurance and Equity Side Fund vs. Indexed Universal Life

Presented By: [Licensed user's name appears here]

Insured: Jack Baker

Comparison of Plan Costs

		Equity Side Fund Growth 6.90%	Equity Side Fund Dividend 2.00%	Dividend Tax Rate 25.00%	Income Tax Rate 35.00%	Composite Capital Gains Tax Rate 29.00%	Portfolio Turnover 40.00% for 21 yrs 10.00% thereafter	Indexed UL Interest Rate 6.90%	
		Term and Equity Side Fund						Indexed UL*	
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
Year	Male Age	Policy Premium	Term Insurance Cost	Mgmt Fee	Taxes	Term & Equity Side Fund Total Annual Costs	Term & Equity Side Fund Cumulative Total Costs	Policy Total Annual Costs	Policy Cumulative Total Costs
31	75	0	0	2,185	9,321	11,506	360,807	1,287	86,578
32	76	0	0	1,457	8,674	10,131	370,938	1,511	88,089
33	77	0	0	679	7,888	8,567	379,505	1,773	89,862
34	78	0	0	0	5,931	5,931	385,436	2,082	91,944
35	79	0	0	0	0	0	385,436	2,439	94,383
36	80	0	0	0	0	0	385,436	2,890	97,273
37	81	0	0	0	0	0	385,436	3,526	100,799
38	82	0	0	0	0	0	385,436	4,292	105,091
39	83	0	0	0	0	0	385,436	5,229	110,320
40	84	0	0	0	0	0	385,436	6,399	116,719
41	85	0	0	0	0	0	385,436	7,884	124,603
42	86	0	0	0	0	0	385,436	9,693	134,296
43	87	0	0	0	0	0	385,436	11,973	146,269
44	88	0	0	0	0	0	385,436	14,942	161,211
45	89	0	0	0	0	0	385,436	18,613	179,824
46	90	0	0	0	0	0	385,436	23,177	203,001
47	91	0	0	0	0	0	385,436	23,084	226,085
48	92	0	0	0	0	0	385,436	21,448	247,533
49	93	0	0	0	0	0	385,436	17,535	265,068
50	94	0	0	0	0	0	385,436	10,613	275,681
		400,000	12,000	121,313	252,124	385,437		275,681	

50 Year Summary

	Cumulative Plan Costs	After Tax Cash Flow	Living Value	Death Benefit
Term & Equity Side Fund	385,436	1,037,000	0	0
Indexed UL	275,681	2,250,000	868,580	929,586

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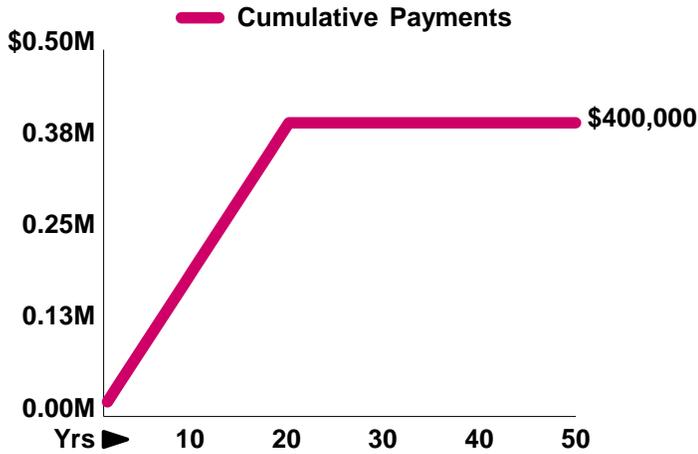
Term Insurance and Equity Side Fund vs. Indexed Universal Life

Presented By: [Licensed user's name appears here]

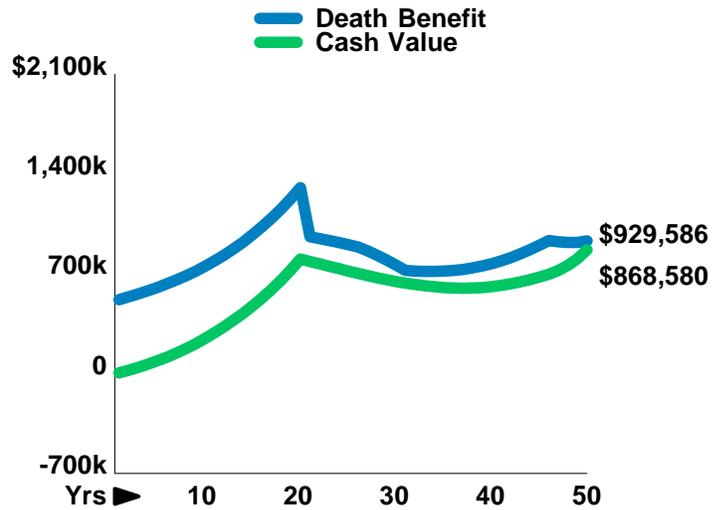
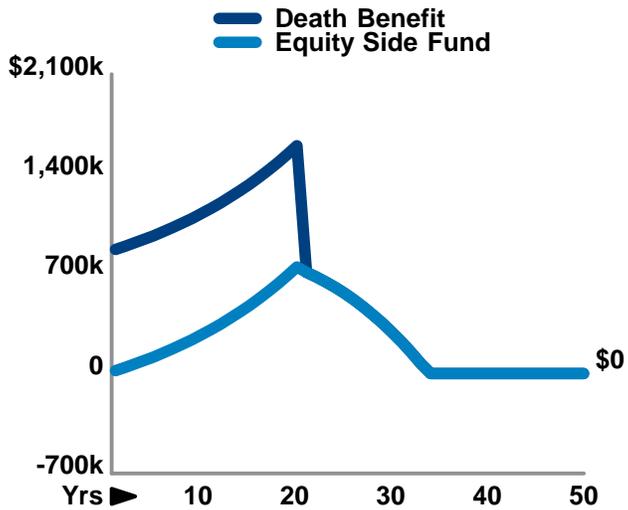
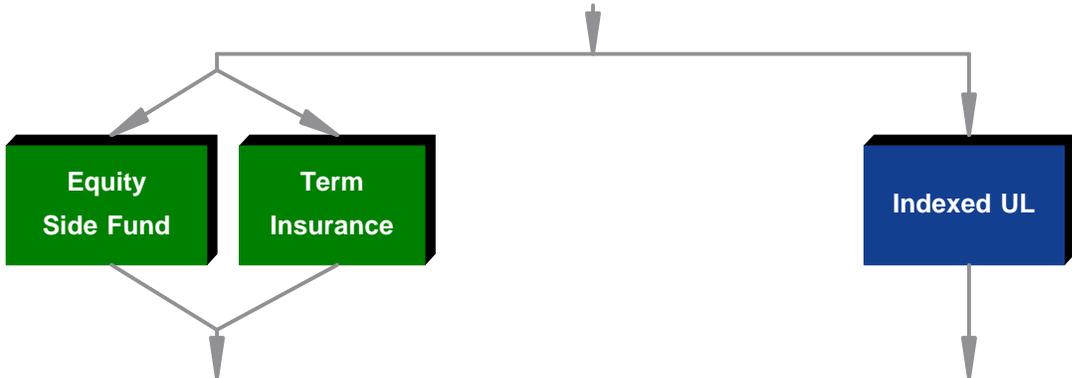
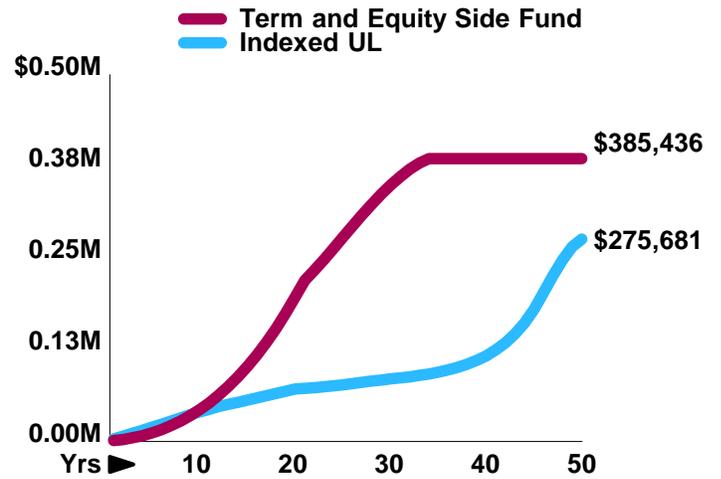
Insured: Jack Baker

50 Year Analysis of Cumulative Plan Costs

Cumulative Payments



Plan Costs*



*The Comparison of Plan Costs graphic above compares the management fees and/or taxes of the investment alternative to the mortality charges, policy expenses and income taxes (if applicable) associated with the life insurance policy.

Taxation of Cash Flow

With equity accounts, dividends are taxed and the after tax balance is either reinvested or used for scheduled cash flow. Capital gains tax calculations are based upon a ratio of asset value to remaining cost basis in any given year.

With cash value life insurance policies, withdrawals (also known as partial surrenders) are income-tax free up to cost basis and taxable thereafter. Policy loans are income-tax free so long as the policy stays in force until death. The source of the cash flow from the life insurance policy in this presentation is policy loans.

Note: Policy loans reduce policy cash values and death benefits, and the lapse of a loaned policy could result in severe tax ramifications to the policy owner. Be sure to consult a professional tax adviser if you have any questions about this issue.

Term Insurance and Equity Side Fund vs. Indexed Universal Life

Presented By: [Licensed user's name appears here]

Insured: Jack Baker

Equity Account Details

		Equity Side Fund Growth 6.90%	Equity Side Fund Dividend 2.00%	Dividend Tax Rate 25.00%	Income Tax Rate 35.00%	Composite Capital Gains Tax Rate* 29.00%	Turnover Assumption 40.00% for 21 yrs 10.00% thereafter				
Yr	Age	(1) Beginning of Year Account Value	(2) Annual Deposit	(3) Sale of Equities	(4) Capital Growth	(5) After Tax Reinvested Dividends	(6) Year End Value of Account Before Turnover	(7)** Year End Value of Account After Turnover	(8) After Tax Dividend Cash Flow	(9) After Tax Cash Flow from Equity Sales	(10) Combined After Tax Cash Flow
1	45	0	19,400	0	1,339	291	21,030	20,666	0	0	0
2	46	20,666	19,400	0	2,765	601	43,432	42,612	0	0	0
3	47	42,612	19,400	0	4,279	930	67,221	65,875	0	0	0
4	48	65,875	19,400	0	5,884	1,279	92,438	90,511	0	0	0
5	49	90,511	19,400	0	7,584	1,649	119,144	116,585	0	0	0
6	50	116,585	19,400	0	9,383	2,040	147,408	144,171	0	0	0
7	51	144,171	19,400	0	11,286	2,454	177,311	173,352	0	0	0
8	52	173,352	19,400	0	13,300	2,891	208,943	204,215	0	0	0
9	53	204,215	19,400	0	15,429	3,354	242,398	236,856	0	0	0
10	54	236,856	19,400	0	17,682	3,844	277,782	271,377	0	0	0
11	55	271,377	19,400	0	20,064	4,362	315,203	307,886	0	0	0
12	56	307,886	19,400	0	22,583	4,909	354,778	346,495	0	0	0
13	57	346,495	19,400	0	25,247	5,488	396,630	387,325	0	0	0
14	58	387,325	19,400	0	28,064	6,101	440,890	430,504	0	0	0
15	59	430,504	19,400	0	31,043	6,749	487,696	476,168	0	0	0
16	60	476,168	19,400	0	34,194	7,434	537,196	524,458	0	0	0
17	61	524,458	19,400	0	37,526	8,158	589,542	575,526	0	0	0
18	62	575,526	19,400	0	41,050	8,924	644,900	629,532	0	0	0
19	63	629,532	19,400	0	44,776	9,734	703,442	686,644	0	0	0
20	64	686,644	19,400	0	48,717	10,591	765,352	747,042	0	0	0
21	65	747,042	0	66,018	46,991	0	728,015	710,300	10,215	64,785	75,000
22	66	710,300	0	66,633	44,413	0	688,080	678,693	9,655	65,345	75,000
23	67	678,693	0	67,920	42,143	0	652,916	643,323	9,162	65,838	75,000
24	68	643,323	0	69,180	39,616	0	613,759	604,190	8,612	66,388	75,000
25	69	604,190	0	70,423	36,830	0	570,597	561,260	8,007	66,993	75,000
26	70	561,260	0	71,660	33,782	0	523,382	514,470	7,344	67,656	75,000
27	71	514,470	0	72,901	30,468	0	472,037	463,728	6,624	68,376	75,000
28	72	463,728	0	74,155	26,881	0	416,454	408,918	5,844	69,156	75,000
29	73	408,918	0	75,431	23,011	0	356,498	349,894	5,002	69,998	75,000
30	74	349,894	0	76,737	18,848	0	292,005	286,488	4,097	70,903	75,000
			388,000	711,058	765,178	91,783			74,562	675,438	750,000

*The composite capital gains tax rate includes 40.00% short-term gains subject to ordinary income tax and 60.00% long-term gains subject to capital gains tax. The individual tax rates used to create the composite tax rate are:

Capital Gains Tax: 25.00%
Income Tax: 35.00%

**Column (7) is reduced by a 1.00% management fee.

(To review turnover calculations, see the Portfolio Turnover Details report.)

Capital gains tax calculations are based upon a ratio of asset value to remaining cost basis in any given year.

Term Insurance and Equity Side Fund vs. Indexed Universal Life

Presented By: [Licensed user's name appears here]

Insured: Jack Baker

Equity Account Details

Equity Side Fund Growth 6.90% Equity Side Fund Dividend 2.00% Dividend Tax Rate 25.00% Income Tax Rate 35.00% Composite Capital Gains Tax Rate* 29.00% Turnover Assumption 40.00% for 21 yrs 10.00% thereafter

Yr	Age	(1) Beginning of Year Account Value	(2) Annual Deposit	(3) Sale of Equities	(4) Capital Growth	(5) After Tax Reinvested Dividends	(6) Year End Value of Account Before Turnover	(7)** Year End Value of Account After Turnover	(8) After Tax Dividend Cash Flow	(9) After Tax Cash Flow from Equity Sales	(10) Combined After Tax Cash Flow
31	75	286,488	0	78,080	14,380	0	222,788	218,507	3,126	71,874	75,000
32	76	218,507	0	79,468	9,594	0	148,633	145,736	2,086	72,914	75,000
33	77	145,736	0	80,911	4,473	0	69,298	67,931	972	74,028	75,000
34	78	67,931	0	67,931	0	0	0	0	0	62,000	62,000
35	79	0	0	0	0	0	0	0	0	0	0
36	80	0	0	0	0	0	0	0	0	0	0
37	81	0	0	0	0	0	0	0	0	0	0
38	82	0	0	0	0	0	0	0	0	0	0
39	83	0	0	0	0	0	0	0	0	0	0
40	84	0	0	0	0	0	0	0	0	0	0
41	85	0	0	0	0	0	0	0	0	0	0
42	86	0	0	0	0	0	0	0	0	0	0
43	87	0	0	0	0	0	0	0	0	0	0
44	88	0	0	0	0	0	0	0	0	0	0
45	89	0	0	0	0	0	0	0	0	0	0
46	90	0	0	0	0	0	0	0	0	0	0
47	91	0	0	0	0	0	0	0	0	0	0
48	92	0	0	0	0	0	0	0	0	0	0
49	93	0	0	0	0	0	0	0	0	0	0
50	94	0	0	0	0	0	0	0	0	0	0
			388,000	1,017,448	793,625	91,783			80,746	956,254	1,037,000

*The composite capital gains tax rate includes 40.00% short-term gains subject to ordinary income tax and 60.00% long-term gains subject to capital gains tax. The individual tax rates used to create the composite tax rate are:
 Capital Gains Tax: 25.00%
 Income Tax: 35.00%

**Column (7) is reduced by a 1.00% management fee.

(To review turnover calculations, see the Portfolio Turnover Details report.)

Capital gains tax calculations are based upon a ratio of asset value to remaining cost basis in any given year.

Term Insurance and Equity Side Fund vs. Indexed Universal Life

Presented By: [Licensed user's name appears here]

Insured: Jack Baker

Portfolio Turnover Details

		Equity Side Fund Dividend 2.00%	Dividend Tax Rate 25.00%	Income Tax Rate 35.00%	Composite Capital Gains Tax Rate* 29.00%	Turnover Assumption 40.00% for 21 yrs 10.00% thereafter						(11)**
Yr	Age	(1) Beginning of Year Cost Basis	(2) Annual Deposit to the Account	(3) Sale of Equities to Fund Cash Flow	(4) Capital Growth	(5) After Tax Reinvested Dividends	(6) Account Value Before Turnover	(7) Adjusted Cost Basis	(8) Sale of Equities Caused by Turnover	(9) Cost Basis Used by Turnover	(10) After Tax Reinvested Turnover	Year End Value of Account After Turnover
1	45	0	19,400	0	1,339	291	21,030	19,691	8,412	7,876	8,257	20,666
2	46	20,071	19,400	0	2,765	601	43,432	40,072	17,373	16,029	16,983	42,612
3	47	41,026	19,400	0	4,279	930	67,221	61,357	26,888	24,543	26,208	65,875
4	48	63,022	19,400	0	5,884	1,279	92,438	83,701	36,975	33,480	35,962	90,511
5	49	86,182	19,400	0	7,584	1,649	119,144	107,231	47,658	42,893	46,276	116,585
6	50	110,615	19,400	0	9,383	2,040	147,408	132,055	58,963	52,822	57,182	144,171
7	51	136,415	19,400	0	11,286	2,454	177,311	158,268	70,924	63,308	68,716	173,352
8	52	163,677	19,400	0	13,300	2,891	208,943	185,968	83,577	74,387	80,912	204,215
9	53	192,493	19,400	0	15,429	3,354	242,398	215,246	96,959	86,099	93,810	236,856
10	54	222,958	19,400	0	17,682	3,844	277,782	246,202	111,113	98,481	107,449	271,377
11	55	255,171	19,400	0	20,064	4,362	315,203	278,932	126,081	111,573	121,874	307,886
12	56	289,233	19,400	0	22,583	4,909	354,778	313,542	141,911	125,417	137,128	346,495
13	57	325,253	19,400	0	25,247	5,488	396,630	350,142	158,652	140,057	153,259	387,325
14	58	363,344	19,400	0	28,064	6,101	440,890	388,845	176,356	155,538	170,319	430,504
15	59	403,626	19,400	0	31,043	6,749	487,696	429,774	195,078	171,910	188,360	476,168
16	60	446,224	19,400	0	34,194	7,434	537,196	473,059	214,878	189,223	207,438	524,458
17	61	491,274	19,400	0	37,526	8,158	589,542	518,832	235,817	207,533	227,614	575,526
18	62	538,913	19,400	0	41,050	8,924	644,900	567,237	257,960	226,895	248,951	629,532
19	63	589,294	19,400	0	44,776	9,734	703,442	618,428	281,377	247,371	271,515	686,644
20	64	642,572	19,400	0	48,717	10,591	765,352	672,563	306,141	269,025	295,377	747,042
21	65	698,915	0	66,018	46,991	0	728,015	637,150	291,206	254,860	280,666	710,300
22	66	662,956	0	66,633	44,413	0	688,080	600,764	68,808	60,076	66,276	678,693
23	67	606,963	0	67,920	42,143	0	652,916	546,222	65,292	54,622	62,197	643,323
24	68	553,797	0	69,180	39,616	0	613,759	494,244	61,376	49,424	57,910	604,190
25	69	502,730	0	70,423	36,830	0	570,597	444,133	57,060	44,413	53,392	561,260
26	70	453,112	0	71,660	33,782	0	523,382	395,259	52,338	39,526	48,623	514,470
27	71	404,356	0	72,901	30,468	0	472,037	347,059	47,204	34,706	43,579	463,728
28	72	355,932	0	74,155	26,881	0	416,454	299,014	41,645	29,901	38,240	408,918
29	73	307,353	0	75,431	23,011	0	356,498	250,658	35,650	25,066	32,580	349,894
30	74	258,172	0	76,737	18,848	0	292,005	201,551	29,201	20,155	26,577	286,488
			388,000									

*The composite capital gains tax rate includes 40.00% short-term gains subject to ordinary income tax and 60.00% long-term gains subject to capital gains tax. The individual tax rates used to create the composite tax rate are:

Capital Gains Tax: 25.00%
Income Tax: 35.00%

**Column (11) is reduced by a 1.00% management fee.

Capital gains tax calculations are based upon a ratio of asset value to remaining cost basis in any given year.

Term Insurance and Equity Side Fund vs. Indexed Universal Life

Presented By: [Licensed user's name appears here]

Insured: Jack Baker

Portfolio Turnover Details

		Equity Side Fund Dividend 2.00%	Dividend Tax Rate 25.00%	Income Tax Rate 35.00%	Composite Capital Gains Tax Rate* 29.00%	Turnover Assumption 40.00% for 21 yrs 10.00% thereafter						
Yr	Age	(1) Beginning of Year Cost Basis	(2) Annual Deposit to the Account	(3) Sale of Equities to Fund Cash Flow	(4) Capital Growth	(5) After Tax Reinvested Dividends	(6) Account Value Before Turnover	(7) Adjusted Cost Basis	(8) Sale of Equities Caused by Turnover	(9) Cost Basis Used by Turnover	(10) After Tax Reinvested Turnover	(11)** Year End Value of Account After Turnover
31	75	207,973	0	78,080	14,380	0	222,788	151,292	22,279	15,129	20,205	218,507
32	76	156,368	0	79,468	9,594	0	148,633	99,500	14,863	9,950	13,438	145,736
33	77	102,988	0	80,911	4,473	0	69,298	45,810	6,930	4,581	6,249	67,931
34	78	47,478	0	67,931	0	0	0	0	0	0	0	0
35	79	0	0	0	0	0	0	0	0	0	0	0
36	80	0	0	0	0	0	0	0	0	0	0	0
37	81	0	0	0	0	0	0	0	0	0	0	0
38	82	0	0	0	0	0	0	0	0	0	0	0
39	83	0	0	0	0	0	0	0	0	0	0	0
40	84	0	0	0	0	0	0	0	0	0	0	0
41	85	0	0	0	0	0	0	0	0	0	0	0
42	86	0	0	0	0	0	0	0	0	0	0	0
43	87	0	0	0	0	0	0	0	0	0	0	0
44	88	0	0	0	0	0	0	0	0	0	0	0
45	89	0	0	0	0	0	0	0	0	0	0	0
46	90	0	0	0	0	0	0	0	0	0	0	0
47	91	0	0	0	0	0	0	0	0	0	0	0
48	92	0	0	0	0	0	0	0	0	0	0	0
49	93	0	0	0	0	0	0	0	0	0	0	0
50	94	0	0	0	0	0	0	0	0	0	0	0

388,000

*The composite capital gains tax rate includes 40.00% short-term gains subject to ordinary income tax and 60.00% long-term gains subject to capital gains tax. The individual tax rates used to create the composite tax rate are:

Capital Gains Tax: 25.00%
Income Tax: 35.00%

**Column (11) is reduced by a 1.00% management fee.

Capital gains tax calculations are based upon a ratio of asset value to remaining cost basis in any given year.