Insured: Tony Callahan

Callahan Plastics, Inc.

Preface

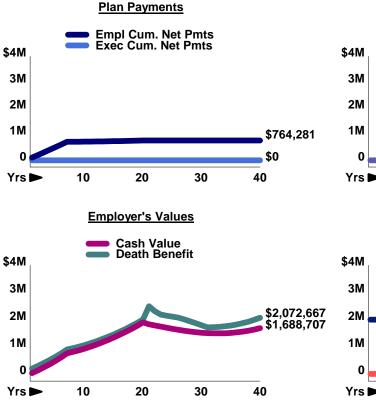
Of all the strategies used by employers to provide significant amounts of life insurance for the protection of the families of valuable executives as well as substantial retirement benefits for the executive, this variation is most efficient.

With this arrangement, the policy is issued on the executive's life and owned by the employer. Policy values and benefits are allocated as follows:

- The employer owns all cash values which are carried as an asset on its books. (The employer's outlay is simply a transfer from the firm's "cash account" to "cash value account".) The employer has access to cash values through the policy's withdrawal and/or loan provisions.
- The employer's death benefit is equal to its cumulative premiums paid or, if greater, an amount equal to the policy cash value. Through use of a policy endorsement, the executive's beneficiaries are entitled to receive a portion of the policy death

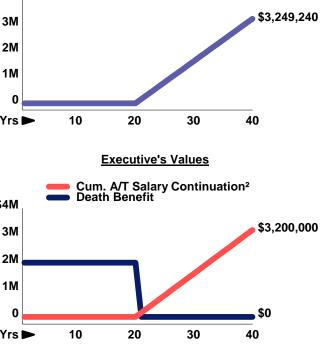
benefit.

The documentation for the plan calls for the employer to pay a retirement income benefit to the executive (typically referred to as "salary continuation"). In addition to the salary continuation benefit, the arrangement may also include continuing the executive's share of the policy death benefit for a specified term of years after retirement or, in some cases, indefinitely. Alternatively, the executive's share of the death benefit may revert to the employer which, in turn, may use a portion of it to fund a survivor income benefit to the executive's family should the executive die prior to receiving all the scheduled salary continuation.





Cum. Policy Loans



¹To fund the executive's after tax salary continuation.

²To the executive at retirement.

Preface (continued)

Split dollar plans have yearly income tax ramifications for the covered executive. Unless an offsetting payment is made, an executive covered with this type of arrangement is in receipt of a taxable economic benefit to the extent relief is provided from paying premiums personally. Since any premium payment by the executive results in taxable income to the employer (Reg. Section 1.61-22(f)(2)(ii)), the accompanying illustration assumes that the executive pays no share of the premium. As a result, the executive will be in receipt of imputed income each year based on the attained age rates contained in Table 2001 (issued as part of IRS Notice 2001-10). This income Callahan Plastics, Inc.

consequence is illustrated in the accompanying reports including a bonus from the employer to help offset the income tax that results.

Extensive life insurance coverage for the executive, combined with an impressive array of cash values for the employer, constitute a program that should be financially compelling to both employer and executive.

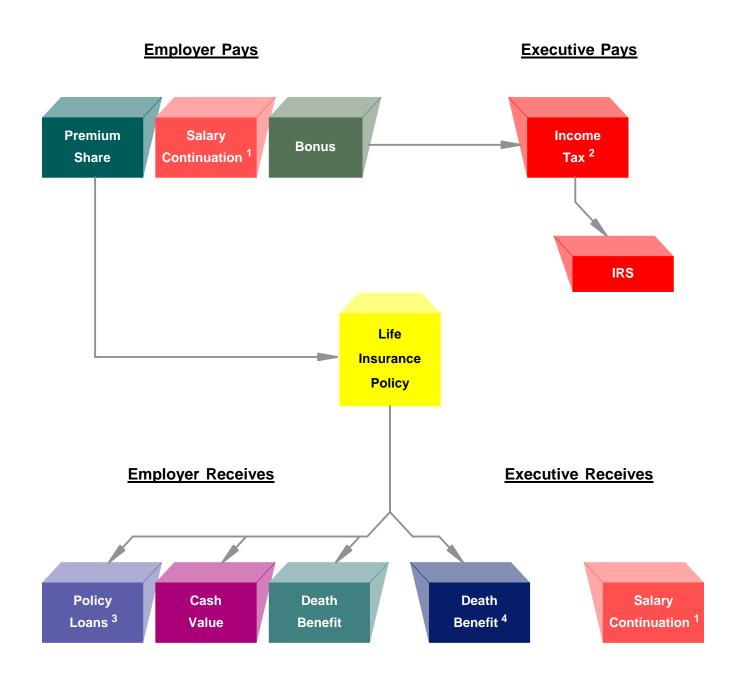
Note: The Final Split Dollar Regulations (68 FR 54336) issued in September 2003 should have no adverse impact on this plan as illustrated; however, in all cases, the approval of a client's legal and tax advisers must be secured regarding the implementation of any form of split dollar.

Presented By: [Licensed user's name appears here]

Who Pays What - Who Receives What

Insured: Tony Callahan

Callahan Plastics, Inc.



¹To the executive at retirement. ²See Executive's Analysis page for details.

Date: [Current date appears here]

Executive's

Tax Bracket

35.00%

Indexed UL

Interest Rate

7.50%

Executive

Employer's

Tax Bracket

34.00%

Employer

Presented By: [Licensed user's name appears here]

Form of

Transaction

(Endorsement)

Summary of Costs and Benefits

accompanied by a proposal from Sample Life.

28

29 30

72

73

74

Split dollar arrangement presumed terminated in year 20.

*This illustration assumes the nonguaranteed values shown

continue in all years. This is not likely, and actual results may be

more or less favorable. This illustration is not valid unless

		F - 7 -							
		(1)	(2)	(3)	(4) Share of		(5)	(6) After Tax	(7) Share of
			Cumulative	Policy	Policy			Salary	Policy
	Male	Net	Net	Cash	Death		Net	Continuation	Death
Year	Age	Payment	Payments	Value*	Benefit		Payment	Income	Benefit
		- ayment	rayments		Benefit		- ayment		Benefit
1	45	101,088	101,088	31,107	200,000		0	0	2,000,000
2	46	101,187	202,275	132,767	296,960		0	0	2,000,000
3	47	101,301	303,576	241,527	401,713		0	0	2,000,000
4	48	101,407	404,983	357,947	514,127		0	0	2,000,000
5	49	101,514	506,497	482,547	634,723		0	0	2,000,000
6	50	101,635	608,132	616,480	764,650		0	0	2,000,000
7	51	101,791	709,923	760,460	904,627		0	0	2,000,000
8	52	1,997	711,920	813,180	953,340		0	0	2,000,000
9	53	2,274	714,194	870,007	1,006,160		0	0	2,000,000
10	54	2,594	716,788	931,350	1,063,500		0	0	2,000,000
11	55	2,950	719,738	1,004,160	1,132,303		0	0	2,000,000
12	56	3,326	723,064	1,081,780	1,205,920		0	0	2,000,000
13	57	3,696	726,760	1,164,510	1,284,643		0	0	2,000,000
14	58	4,023	730,783	1,252,713	1,368,840		0	0	2,000,000
15	59	4,307	735,090	1,346,757	1,458,877		0	0	2,000,000
16	60	4,627	739,717	1,446,860	1,554,997		0	0	2,000,000
17	61	5,054	744,771	1,549,453	1,657,590		0	0	2,000,000
18	62	5,658	750,429	1,658,910	1,767,047		0	0	2,000,000
19	63	6,453	756,882	1,775,637	1,883,773		0	0	2,000,000
20	64	7,399	764,281	1,900,063	2,008,200		0	0	2,000,000
		•	704 004	4 007 070	0 40 4 000			400.000	•
21	65 65	0	764,281	1,827,973	2,494,680		0	160,000	0
22	66 67	0	764,281	1,785,233	2,309,880		0	160,000	0
23	67 67	0	764,281	1,743,817	2,185,260		0	160,000	0
24	68 60	0	764,281	1,704,360	2,148,597		0	160,000	0
25	69 70	0	764,281	1,665,797	2,111,437		0	160,000	0
26	70	0	764,281	1,629,220	2,074,770		0	160,000	0
27	71	0	764,281	1,595,470	2,008,693		0	160,000	0

764,281

0

0

0

764,281

764,281

764,281

1,565,130

1,538,787

1,517,043

1,939,650

1,867,373

1,791,520

30 Year Summary

160,000

160,000

160,000

1,600,000

0

0

0

0

764,281
517,043
791,520
0
600,000
0

Page 4 of 17

Insured: Tony Callahan

0

0

0

Callahan Plastics, Inc.

Employer's

Tax Bracket

Presented By: [Licensed user's name appears here]

Form of

Transaction

764,281

0

1,688,707

Summary of Costs and Benefits

Year

40

84

accompanied by a proposal from Sample Life.

Split dollar arrangement presumed terminated in year 20.

*This illustration assumes the nonguaranteed values shown continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless

	(End	lorsement)	34.00%	35.00%	7.50%	,	
		Empl	oyer			Executive	
	(1)	(2)	(3)	(4) Share of	(5)	(6) After Tax	(7) Share of
Male	Net	Cumulative Net	Policy Cash	Policy Death	Net	Salary Continuation	Policy Death
Age	Payment	Payments	Value*	Benefit	Payment	Income	Benefit
75	0	764,281	1,504,930	1,716,283	0	160,000	0
76	0	764,281	1,497,730	1,722,317	0	160,000	0
77	0	764,281	1,496,020	1,734,933	0	160,000	0
78	0	764,281	1,500,547	1,754,963	0	160,000	0
79	0	764,281	1,512,010	1,783,187	0	160,000	0
80	0	764,281	1,531,083	1,820,360	0	160,000	0
81	0	764,281	1,556,720	1,867,330	0	160,000	0
82	0	764,281	1,591,147	1,924,590	0	160,000	0
83	0	764,281	1,634,957	1,992,820	0	160,000	0

2,072,667

Executive's

Tax Bracket

Indexed UL Interest Rate

0

160,000

0

764,281

0

40 Year Summary

Employer's Cum. Net Payments	764,281
Employer's Cash Value	1,688,707
Employer's Death Benefit	2,072,667
Executive's Cum. Net Payments	0
Executive's Cum. A/T Salary Continuation	3,200,000
Executive's Death Benefit	0

3,200,000

Insured: Tony Callahan

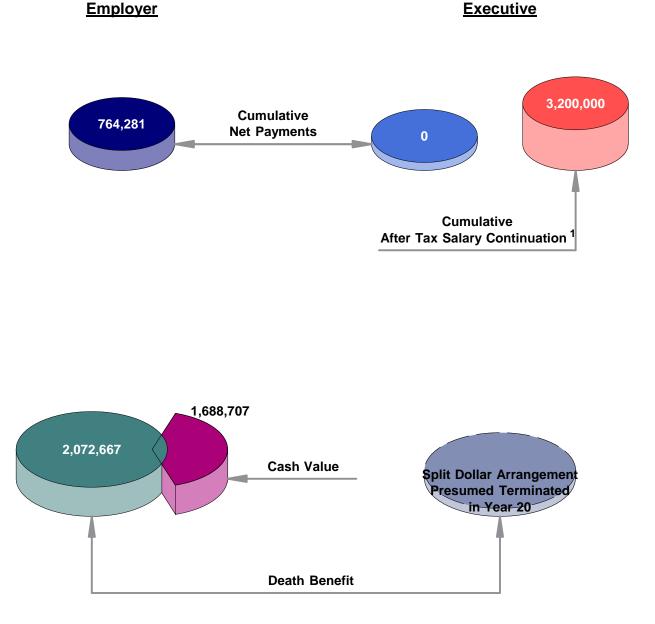
Callahan Plastics, Inc.

Presented By: [Licensed user's name appears here]

A Look at Year 40

Insured: Tony Callahan

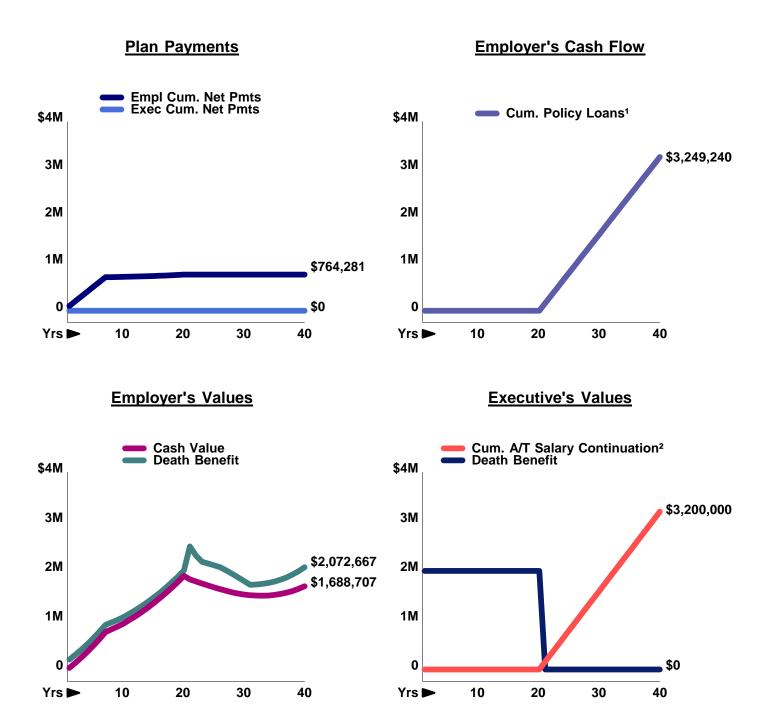
Callahan Plastics, Inc.



40 Year Analysis

Insured: Tony Callahan

Callahan Plastics, Inc.



¹To fund the executive's after tax salary continuation.

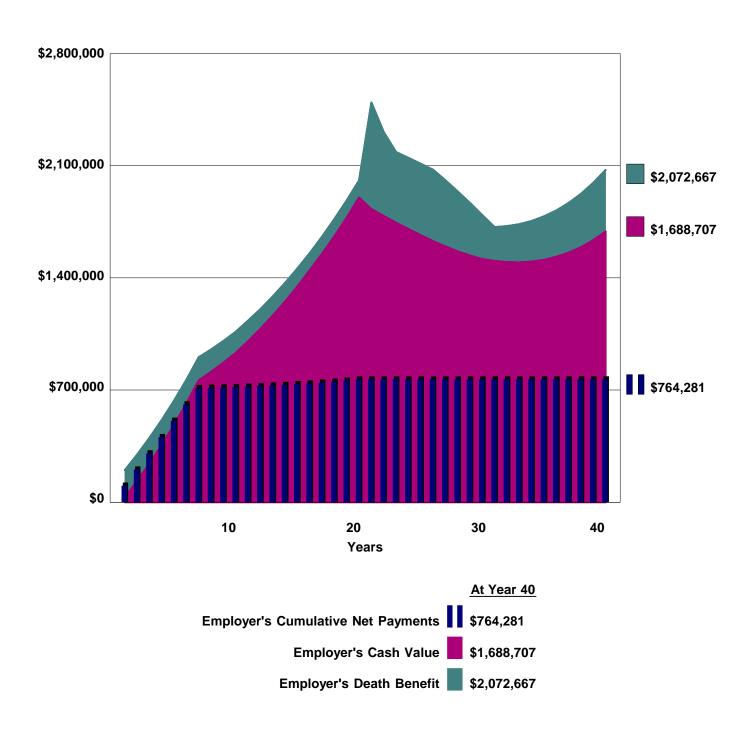
²To the executive at retirement.

Presented By: [Licensed user's name appears here]

Insured: Tony Callahan

Callahan Plastics, Inc.

Employer's 40 Year Analysis

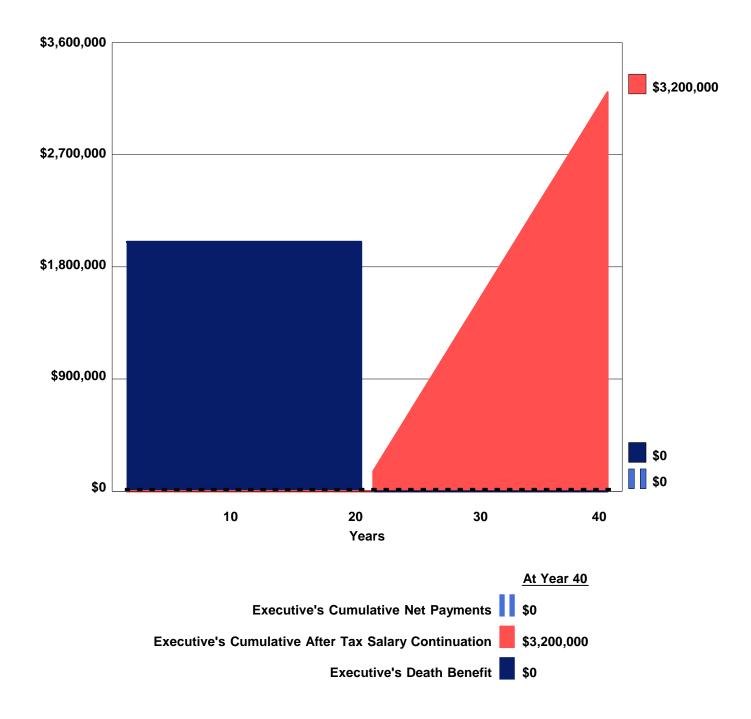


Presented By: [Licensed user's name appears here]

Insured: Tony Callahan

Callahan Plastics, Inc.

Executive's 40 Year Analysis



Employer's

Tax Bracket

Indexed UL

Interest Rate

Form of

Transaction

Employer's Analysis

Insured: Tony Callahan

Callahan Plastics, Inc.

				(Endorseme	ent) 34.	00%	7.50%			
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
		Split Dollar	Cum. Split Dollar	Bonus	After Tax	Salary Continuation	After Tax Cost of	Net Policy	Net	Cumulative
	Male	Premium	Premium	to	Cost of	Paid to	Salary	Loan		Net
Veen									Payment	
Year	Age	Share	Share	Executive	Bonus	Executive	Continuation	Proceeds	(1)+(4)+(6)-(7)	Payments
1	45	100,000	100,000	1,648	1,088	0	0	0	101,088	101,088
2	46	100,000	200,000	1,798	1,187	0	0	0	101,187	202,275
3	47	100,000	300,000	1,971	1,301	0	0	0	101,301	303,576
4	48	100,000	400,000	2,132	1,407	0	0	0	101,407	404,983
5	49	100,000	500,000	2,294	1,514	0	0	0	101,514	506,497
6	50	100,000	600,000	2,477	1,635	0	0	0	101,635	608,132
7	51	100,000	700,000	2,714	1,791	0	0	0	101,791	709,923
8	52	0	700,000	3,026	1,997	0	0	0	1,997	711,920
9	53	0	700,000	3,446	2,274	0	0	0	2,274	714,194
10	54	0	700,000	3,931	2,594	0	0	0	2,594	716,788
11	55	0	700,000	4,469	2,950	0	0	0	2,950	719,738
12	56	0	700,000	5,040	3,326	0	0	0	3,326	723,064
13	57	0	700,000	5,600	3,696	0	0	0	3,696	726,760
14	58	0	700,000	6,095	4,023	0	0	0	4,023	730,783
15	59	0	700,000	6,526	4,307	0	0	0	4,307	735,090
16	60	0	700,000	7,011	4,627	0	0	0	4,627	739,717
17	61	0	700,000	7,657	5,054	0	0	0	5,054	744,771
18	62	0	700,000	8,572	5,658	0	0	0	5,658	750,429
19	63	0	700,000	9,778	6,453	0	0	0	6,453	756,882
20	64	0	700,000	11,211	7,399	0	0	0	7,399	764,281
21	65	0	700,000	0	0	246,155	162,462	162,462	0	764,281
22	66	0	700,000	0	0	246,155	162,462	162,462	0	764,281
23	67	0	700,000	0	0	246,155	162,462	162,462	0	764,281
24	68	0	700,000	0	0	246,155	162,462	162,462	0	764,281
25	69	0	700,000	0	0	246,155	162,462	162,462	0	764,281
26	70	0	700,000	0	0	246,155	162,462	162,462	0	764,281
27	71	0	700,000	0	0	246,155	162,462	162,462	0	764,281
28	72	0	700,000	0	0	246,155	162,462	162,462	0	764,281
29	73	0	700,000	0	0	246,155	162,462	162,462	0	764,281
30	74	0	700,000	0	0	246,155	162,462	162,462	0	764,281
		700,000		97,396	64,281	2,461,550	1,624,620	1,624,620	764,281	

*This illustration assumes the nonguaranteed values shown continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a proposal from Sample Life.

Split dollar arrangement presumed terminated in year 20.

Form of

Presented By: [Licensed user's name appears here]

Employer's Analysis

Insured: Tony Callahan

Callahan Plastics, Inc.

				Transactio (Endorseme	n Tax E		rerest Rate 7.50%			
		(1) Split	(2) Cum. Split	(3)	(4)	(5) Salary	(6) After Tax	(7)	(8)	(9)
		Dollar	Dollar	Bonus	After Tax	Continuation		Net Policy	Net	Cumulative
	Male	Premium	Premium	to	Cost of	Paid to	Salary	Loan	Payment	Net
Year	Age	Share	Share	Executive	Bonus	Executive	Continuation	Proceeds	(1)+(4)+(6)-(7)	Payments
31	75	0	700,000	0	0	246,155	162,462	162,462	0	764,281
32	76	0	700,000	0	0	246,155	162,462	162,462	0	764,281
33	77	0	700,000	0	0	246,155	162,462	162,462	0	764,281
34	78	0	700,000	0	0	246,155	162,462	162,462	0	764,281
35	79	0	700,000	0	0	246,155	162,462	162,462	0	764,281
36	80	0	700,000	0	0	246,155	162,462	162,462	0	764,281
37	81	0	700,000	0	0	246,155	162,462	162,462	0	764,281
38	82	0	700,000	0	0	246,155	162,462	162,462	0	764,281
39	83	0	700,000	0	0	246,155	162,462	162,462	0	764,281
40	84	0	700,000	0	0	246,155	162,462	162,462	0	764,281

Employer's

Indexed UL

700,000

97,396

64,281 4,923,100

3,249,240

764,281 3,249,240

*This illustration assumes the nonguaranteed values shown continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a proposal from Sample Life.

Split dollar arrangement presumed terminated in year 20.

Executive's

Tax Bracket

Indexed UL

Interest Rate

Form of

Transaction

Executive's Analysis

Insured: Tony Callahan

Callahan Plastics, Inc.

				ndorsement)	35.00%	7.50			
	Male	(1) Split Dollar Premium	(2) Additional Taxable Value of	(3) Bonus Income	(4) Taxable Income	(5) Income Tax Due on	(6) Net Payment	(7) Salary Continuation from	(8) After Tax Salary
Year	Age	Share	Benefit*	Received	(2) + (3)	Col (4)	(1) - (3) + (5)	Employer	Continuation
1	45	0	3,060	1,648	4,708	1,648	0	0	0
2	46	0	3,340	1,798	5,138	1,798	0	0	0
3	47	0	3,660	1,971	5,631	1,971	0	0	0
4	48	0	3,960	2,132	6,092	2,132	0 0	0	0
5	49	0	4,260	2,294	6,554	2,294	Ő	0	0
6	50	0	4,600	2,477	7,077	2,477	0	0	0
7	51	0	5,040	2,714	7,754	2,714	0	0	0
8	52	0	5,620	3,026	8,646	3,026	0	0	0
9	53	0	6,400	3,446	9,846	3,446	Ō	0	Ō
10	54	0	7,300	3,931	11,231	3,931	0	0	0
11	55	0	8,300	4,469	12,769	4,469	0	0	0
12	56	0	9,360	5,040	14,400	5,040	0	0	0
13	57	0	10,400	5,600	16,000	5,600	0	0	0
14	58	0	11,320	6,095	17,415	6,095	0	0	0
15	59	0	12,120	6,526	18,646	6,526	0	0	0
16	60	0	13,020	7,011	20,031	7,011	0	0	0
17	61	0	14,220	7,657	21,877	7,657	0	0	0
18	62	0	15,920	8,572	24,492	8,572	0	0	0
19	63	0	18,160	9,778	27,938	9,778	0	0	0
20	64	0	20,820	11,211	32,031	11,211	0	0	0
21	65	0	0	0	0	0	0	246,155	160,000
22	66	0	0	0	0	0	0	246,155	160,000
23	67	0	0	0	0	0	0	246,155	160,000
24	68	0	0	0	0	0	0	246,155	160,000
25	69	0	0	0	0	0	0	246,155	160,000
26	70	0	0	0	0	0	0	246,155	160,000
27	71	0	0	0	0	0	0	246,155	160,000
28	72	0	0	0	0	0	0	246,155	160,000
29	73	0	0	0	0	0	0	246,155	160,000
30	74	0	0	0	0	0	0	246,155	160,000
		0	180,880	97,396	278,276	97,396	0	2,461,550	1,600,000

*Assuming column (1) offsets the economic benefit.

This illustration assumes the nonguaranteed values shown continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a proposal from Sample Life.

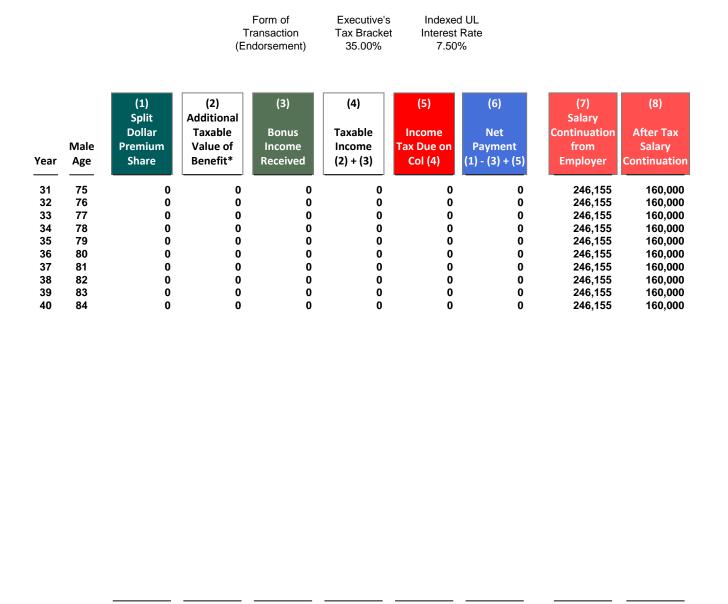
Split dollar arrangement presumed terminated in year 20.

Column (2) is the imputed economic benefit in compliance with IRS Notice 2002-8. (Table 2001 rates utilized.)

Executive's Analysis

Insured: Tony Callahan

Callahan Plastics, Inc.



278,276

97,396

97,396

*Assuming column (1) offsets the economic benefit.

This illustration assumes the nonguaranteed values shown continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a proposal from Sample Life.

0

180,880

Split dollar arrangement presumed terminated in year 20.

0

Column (2) is the imputed economic benefit in compliance with IRS Notice 2002-8. (Table 2001 rates utilized.)

4,923,100

3,200,000

Executive's

Indexed UL

Form of

Presented By: [Licensed user's name appears here]

Executive's Personal Report

Insured: Tony Callahan

Callahan Plastics, Inc.

	Forr Transa (Endors	action Tax I	Bracket Intere	xed UL est Rate 50%
		Executive's Costs	Executive	's Values
Year	Male Age	(1) Net Payment	(2) After Tax Salary Continuation Income	(3) Executive's Share of Death Benefit
1 2 3 4 5 6 7 8 9 10 11 12 3 4 5 6 7 8 9 10 11 12 3 14 5 6 7 8 9 10 11 2 3 4 5 6 7 8 9 10 11 2 3 4 5 6 7 8 9 10 9 10 11 12 3 4 5 6 7 8 9 10 10 11 12 13 14 5 6 7 8 9 10 11 11 12 11 11 10 11 11 10 11 11 11 11 11 11 11	45 46 47 48 9 50 51 52 53 54 55 56 57 58 59 60 61 62 63 64			2,000,000 2,000,000 2,000,000 2,000,000 2,000,000
21 22 23 24 25 26 27 28 29 30	65 66 67 68 69 70 71 72 73 74	0 0 0 0 0 0 0 0 0 0 0	$\begin{array}{r} 160,000\\ 160,000\\ 160,000\\ 160,000\\ 160,000\\ 160,000\\ 160,000\\ 160,000\\ 160,000\\ 160,000\\ 160,000\\ 160,000\\ 160,000\\ \end{array}$	0 0 0 0 0 0 0 0 0 0 0 0

This illustration assumes the nonguaranteed values shown continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a proposal from Sample Life.

Form of

Transaction

Presented By: [Licensed user's name appears here]

Executive's Personal Report

Insured: Tony Callahan

Callahan Plastics, Inc.

	(Endorsement)			% 7.	50%
	_				
		Executive's Cos	sts	Executive'	s Values
		(1)		(2) After Tax Salary	(3) Executive's Share of
	Male	Net		Continuation	Death
Year	Age	Payment		Income	Benefit
31	75	0		160,000	0
32	76	0		160,000	0
33	77	0		160,000	0
34	78	0		160,000	0
35	79	0		160,000	0
36	80	0		160,000	0
37	81	0		160,000	0
38	82	0		160,000	0
39	83	0		160,000	0
40	84	0		160,000	0

Executive's

Tax Bracket

Indexed UL Interest Rate

0

3,200,000

This illustration assumes the nonguaranteed values shown continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a proposal from Sample Life.

Insured: Tony Callahan

Callahan Plastics, Inc.

Illustration of Policy Values Funding the Plan

		Employer's Tax Bracket 34.00%	Indexed UL Interest Rate 7.50%	Initial Payment 100,000	Initial Death Benefit 2,200,000	
Year	Male Age	(1) Policy Premium	(2) Net Policy Loan Proceeds	(3) Cash Value* Increase	(4) Year End Cash Value*	(5) Death Benefit
1	45	100.000	0	31,107	31,107	2,200,000
2	46	100,000	ů 0	101,660	132,767	2,296,960
3	47	100,000	0	108,760	241,527	2,401,713
4	48	100,000	0	116,420	357,947	2,514,127
5	49	100,000	0	124,600	482,547	2,634,723
6	50	100,000	0	133,933	616,480	2,764,650
7	51	100,000	0	143,980	760,460	2,904,627
8	52	0	0	52,720	813,180	2,953,340
9	53	0	0	56,827	870,007	3,006,160
10	54	0	0	61,343	931,350	3,063,500
11	55	0	0	72,810	1,004,160	3,132,303
12	56	0	0	77,620	1,081,780	3,205,920
13	57	0	0	82,730	1,164,510	3,284,643
14	58	0	0	88,203	1,252,713	3,368,840
15	59	0	0	94,044	1,346,757	3,458,877
16	60	0	0	100,103	1,446,860	3,554,997
17	61	0	0	102,593	1,549,453	3,657,590
18 19	62 63	0	0 0	109,457	1,658,910	3,767,047
20	63 64	0	0	116,727 124,426	1,775,637 1,900,063	3,883,773 4,008,200
20	04	0	0	124,420	1,900,003	4,000,200
21	65	0	162,462	-72,090	1,827,973	2,494,680
22	66	0	162,462	-42,740	1,785,233	2,309,880
23	67	0	162,462	-41,416	1,743,817	2,185,260
24	68	0	162,462	-39,457	1,704,360	2,148,597
25	69	0	162,462	-38,563	1,665,797	2,111,437
26	70	0	162,462	-36,577	1,629,220	2,074,770
27	71	0	162,462	-33,750	1,595,470	2,008,693
28	72	0	162,462	-30,340	1,565,130	1,939,650
29	73	0	162,462	-26,343	1,538,787	1,867,373
30	74	0	162,462	-21,744	1,517,043	1,791,520
		700,000	1,624,620			

30 Year Summary

*This illustration assumes the nonguaranteed values shown
continue in all years. This is not likely, and actual results may be
more or less favorable. This illustration is not valid unless
accompanied by a proposal from Sample Life.

Cum. Payments	700,000
Cum. Policy Loan Proceeds	1,624,620
Cash Value	1,517,043
Death Benefit	1,791,520

Insured: Tony Callahan

Callahan Plastics, Inc.

Illustration of Policy Values Funding the Plan

		Employer's Tax Bracket 34.00%	Indexed UL Interest Rate 7.50%	Initial Payment 100,000	Initial Death Benefit 2,200,000	
	_	(1)	(2) Net Policy	(3) Cash	(4) Year End	(5)
	Male	Policy	Loan	Value*	Cash	Death
Year	Age	Premium	Proceeds	Increase	Value*	Benefit
31	75	0	162,462	-12,113	1,504,930	1,716,283
32	76	0	162,462	-7,200	1,497,730	1,722,317
33	77	0	162,462	-1,710	1,496,020	1,734,933
34	78	0	162,462	4,527	1,500,547	1,754,963
35	79	0	162,462	11,463	1,512,010	1,783,187
36	80	0	162,462	19,073	1,531,083	1,820,360
37	81	0	162,462	25,637	1,556,720	1,867,330
38	82	0	162,462	34,427	1,591,147	1,924,590
39	83	0	162,462	43,810	1,634,957	1,992,820
40	84	0	162,462	53,750	1,688,707	2,072,667

700,000 3,249,240

40 Year Summary

Cum. Payments	700,000
Cum. Policy Loan Proceeds	3,249,240
Cash Value	1,688,707
Death Benefit	2,072,667

*This illustration assumes the nonguaranteed values shown continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a proposal from Sample Life.