



Below is a view of the Workbook Main window for Blog #142 along with a more complete description of each illustration further below.

InsMark (v 17.0)

Client Workbook Edit Tools Options Help

Bob's Blog

Workbook Main Window

Proposals for the workbook: Blog #142

Proposal Description	Sales Concept	Policy Data (if applicable)			
		Policy Notation	Initial Premium	Death Benefit	Name of Product
1. 40% Tax Bracket	Various Financial Alt	Blog #142	\$25,000	\$527,035	Indexed UL
2. 40% until age 65; then 80%	Various Financial Alt	Blog #142	\$25,000	\$527,035	Indexed UL
3. 40% until age 65; then 20%	Various Financial Alt	Blog #142	\$25,000	\$527,035	Indexed UL
4. 40% until age 65; then 80%	Various Financial Alt	Blog #142	\$25,000	\$527,035	Indexed UL
5. 40% until age 65; then 20%	Various Financial Alt	Blog #142	\$25,000	\$527,035	Indexed UL

Proposal

- New...
- Copy
- Edit
- Delete
- Preview
- Print...
- Source Data
- Review

Proposal Description 1: Taxable, Tax Exempt, Equity Acc't vs. IUL (40% tax bracket)

Proposal Description 2: Taxable, Tax Exempt, Equity Acc't vs. IUL (40% tax bracket until age 65; 80% thereafter)

Proposal Description 3: Taxable, Tax Exempt, Equity Acc't vs. IUL (40% tax bracket until age 65; 20% thereafter)

Proposal Description 4: Solo 401(k), Tax Exempt, Equity Acc't vs. IUL (40% tax bracket until age 65; 80% thereafter)

Proposal Description 5: Solo 401(k), Tax Exempt, Equity Acc't vs. IUL (40% tax bracket until age 65; 20% thereafter)