## A Tax-Advantaged Life Insurance and Retirement Plan

For: Laura Lake Johnson


Presented By:
[Licensed user's name appears here]

## A Life Insurance and Retirement Plan

## Preface

## In the accompanying presentation, you will see the financial data from an

 illustration of a cash value life insurance policy.To help you make an informed decision about acquiring the policy, the illustration includes information about premiums, cash values and death benefits plus scheduled policy loan proceeds.

Cash value life insurance contains the following features:

1. Accumulating cash values;
2. Income tax deferred growth of cash values;
3. Competitive current interest rate;
4. Income tax free access to cash values via policy loans;
5. Income tax free death benefits;
6. Probate free death benefits;
7. Privacy of all transactions.

Favorable income tax consequences combine with significant policy values and benefits to produce a life insurance solution that has a considerable amount of financial leverage.


## A Life Insurance and Retirement Plan

## Illustration of Values of Indexed Universal Life

|  |  | Income Tax Rate 35.00\% | Indexed UL Interest Rate 6.85\% | Initial <br> Payment 23,802 | $\begin{gathered} \text { Initial } \\ \text { Death Benefit } \\ 1,000,000 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Female Age | (1) <br> Policy Premium | (2) <br> Retirement <br> Income <br> Net Loan <br> Proceeds | (3) <br> Cash Value* Increase | (4) <br> Year End Cash Value* | (5) <br> Death Benefit |
| 1 | 35 | 23,802 | 0 | 248 | 248 | 1,020,708 |
| 2 | 36 | 23,802 | 0 | 24,125 | 24,373 | 1,042,783 |
| 3 | 37 | 23,802 | 0 | 25,593 | 49,966 | 1,066,326 |
| 4 | 38 | 23,802 | 0 | 27,161 | 77,127 | 1,091,447 |
| 5 | 39 | 23,802 | 0 | 28,847 | 105,974 | 1,118,244 |
| 6 | 40 | 0 | 0 | 6,562 | -112,536 | 1,122,766 |
| 7 | 41 | 0 | 0 | 6,927 | -119,463 | 1,127,643 |
| 8 | 42 | 0 | 0 | 7,313 | -126,776 | 1,132,906 |
| 9 | 43 | 0 | 0 | 7,723 | -134,499 | 1,138,589 |
| 10 | 44 | 0 | 0 | 8,202 | -142,701 | 1,144,741 |
| 11 | 45 | 0 | 0 | 12,174 | -1 154,875 | 1,154,875 |
| 12 | 46 | 0 | 0 | 10,855 | -165,730 | 1,165,730 |
| 13 | 47 | 0 | 0 | 11,625 | - 177,355 | 1,177,355 |
| 14 | 48 | 0 | 0 | 12,447 | - 189,802 | 1,189,802 |
| 15 | 49 | 0 | 0 | 13,318 | $\square$ 203,120 | 1,203,120 |
| 16 | 50 | 0 | 0 | 14,250 | - 217,370 | 1,217,370 |
| 17 | 51 | 0 | 0 | 15,259 | $\square$ 232,629 | 1,232,629 |
| 18 | 52 | 0 | 0 | 16,332 | $\square 248,961$ | 1,248,961 |
| 19 | 53 | 0 | 0 | 17,476 | $\square$ 266,437 | 1,266,437 |
| 20 | 54 | 0 | 0 | 18,686 | $\square \mathbf{~ 2 8 5 , 1 2 3}$ | 1,285,123 |
| 21 | 55 | 0 | 0 | 19,964 | $\square 305,087$ | 1,305,087 |
| 22 | 56 | 0 | 0 | 21,313 | $\square 326,400$ | 1,326,400 |
| 23 | 57 | 0 | 0 | 22,736 | $\square 349,136$ | -1,349,136 |
| 24 | 58 | 0 | 0 | 24,226 | $\square$ 373,362 | 1,373,362 |
| 25 | 59 | 0 | 0 | 25,803 | $\square$ 399,165 | 1,399,165 |
| 26 | 60 | 0 | 0 | 27,429 | $\square$ 426,594 | 1,426,594 |
| 27 | 61 | 0 | 0 | 29,168 | $\square 455,762$ | 1,455,762 |
| 28 | 62 | 0 | 0 | 30,999 | 486,761 | 1,486,761 |
| 29 | 63 | 0 | 0 | 32,930 | 519,691 | 1,519,691 |
| 30 | 64 | 0 | 0 | 34,973 | 554,664 | 1,554,664 |
|  |  | 119,010 | 0 |  |  |  |

30 Year Summary

| Cum. Payments | 119,010 |
| :--- | ---: |
| Cum. Policy Loan Proceeds | 0 |
| Cash Value | 554,664 |
| Death Benefit | $1,554,664$ |

## A Life Insurance and Retirement Plan

## Illustration of Values of Indexed Universal Life

|  |  | Income <br> Tax Rate <br> 35.00\% | Indexed UL Interest Rate 6.85\% | $\begin{gathered} \text { Initial } \\ \text { Payment } \\ 23,802 \end{gathered}$ | $\begin{gathered} \text { Initial } \\ \text { Death Benefit } \\ 1,000,000 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Female Age | (1) <br> Policy Premium | (2) <br> Retirement <br> Income <br> Net Loan <br> Proceeds | (3) <br> Cash <br> Value* <br> Increase | (4) <br> Year End <br> Cash <br> Value* | (5) <br> Death <br> Benefit |
| 31 | 65 | 0 | 42,000 | -13,353 | 541,311 | 955,900 |
| 32 | 66 | 0 | 43,664 | -13,347 | 527,964 | -907,848 |
| 33 | 67 | 0 | 45,378 | -13,199 | 514,765 | 855,593 |
| 34 | 68 | 0 | 47,143 | -12,901 | -501,864 | -798,873 |
| 35 | 69 | 0 | 48,962 | -12,425 | - 489,439 | -737,407 |
| 36 | 70 | 0 | 50,834 | -11,730 | -477,709 | -670,901 |
| 37 | 71 | 0 | 52,763 | -10,767 | - 466,942 | -599,044 |
| 38 | 72 | 0 | 54,750 | -9,481 | $\square 457,461$ | 560,415 |
| 39 | 73 | 0 | 56,797 | -7,967 | - 449,494 | -540,534 |
| 40 | 74 | 0 | 58,905 | -6,486 | $\square 443,008$ | -519,659 |
| 41 | 75 | 0 | 61,076 | -4,689 | $\square 438,319$ | -497,672 |
| 42 | 76 | 0 | 63,312 | -2,826 | - 435,493 | - 499,900 |
| 43 | 77 | 0 | 65,615 | -681 | $\square 434,812$ | -504,762 |
| 44 | 78 | 0 | 67,988 | 1,776 | - 436,588 | 512,606 |
| 45 | 79 | 0 | 70,432 | 4,568 | $\square 441,156$ | -523,809 |
| 46 | 80 | 0 | 72,948 | 7,724 | - 448,880 | -538,779 |
| 47 | 81 | 0 | 75,541 | 11,272 | - 460,152 | -557,954 |
| 48 | 82 | 0 | 78,211 | 15,242 | - 475,394 | -581,803 |
| 49 | 83 | 0 | 80,961 | 19,662 | -495,056 | -610,831 |
| 50 | 84 | 0 | 83,794 | 24,575 | -519,631 | -645,586 |
| 51 | 85 | 0 | 86,712 | -7,342 | -512,289 | -647,428 |
| 52 | 86 | 0 | 86,712 | -4,074 | 508,215 | 653,178 |
| 53 | 87 | 0 | 86,712 | -496 | 507,719 | 663,187 |
| 54 | 88 | 0 | 86,712 | 3,413 | -511,132 | -677,827 |
| 55 | 89 | 0 | 86,712 | 7,652 | 518,784 | -697,471 |
| 56 | 90 | 0 | 86,712 | 12,048 | -530,832 | -722,312 |
| 57 | 91 | 0 | 86,712 | 19,377 | 550,209 | -714,407 |
| 58 | 92 | 0 | 86,712 | 28,175 | 578,384 | 710,441 |
| 59 | 93 | 0 | 86,712 | 38,811 | -617,195 | -711,654 |
| 60 | 94 | 0 | 86,712 | 51,776 | -668,971 | -719,682 |
|  |  | 119,010 | 2,088,194 |  |  |  |

*This illustration assumes the nonguaranteed values shown continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a basic illustration from the issuing life insurance company.

60 Year Summary

| Cum. Payments | 119,010 |
| :--- | ---: |
| Cum. Policy Loan Proceeds | $2,088,194$ |
| Cash Value | 668,971 |
| Death Benefit | 719,682 |

## A Life Insurance and Retirement Plan

60 Year Analysis



## A Life Insurance and Retirement Plan

Presented By: [Licensed user's name appears here]
60 Year Analysis



