Below is a view of the Workbook Main Windows from the InsMark Illustration System and Wealthy and Wise Digital Workbooks used for Blog #168 along with a description of their contents.

InsMark Illustration System

Workbook file name: Blog #168.!ii This file can be imported into your InsMark Illustration System to see exactly how data was entered in the prompts to create the life insurance illustrations featured in Blog #168. The Illustration of Values module on the Personal Insurance tab in the InsMark Illustration System was used to feature an indexed survivor universal life policy insuring Wayne Rawlings, MD, and his wife, Lauren Rawlings, MD, both age 50. The policy has a premium for 20 years of $72,480. This is equal to the after tax cost in their 39.6% income tax bracket of the contributions to their two Solo 401(k)s of $120,000 a year ($60,000 each).

Wealthy and Wise

Workbook file name: Blog #168 (Hidden Partner).!ww This file can be imported into Wealthy and Wise to see exactly how data was entered in the prompts to create the various comparison that were featured in Blog #168.

Scenario 1: This illustrates a Solo 401(k) retirement plan covering two doctors (husband and wife). These plans are entered on the Retirement Plan Assets tab. Contributions are $60,000 each. The illustration of their plan values includes the deferred income tax present in both. Level after tax retirement cash flow assuming a 39.6% income tax bracket is designed to begin at age 70 and is calculated to continue to age 100.

You can illustrate level cash flow which depletes an account over the years specified in any of the Scenarios using this prompt on the Retirement Plan Assets tab for each participant:

Scenario 2: This is a duplicate of Scenario 1 with the following exception: 1) On the Defined Contribution tab, data for each client includes the selection of this check-marked prompt:

The purpose is to illustrate the net worth of their Solo 401(k) plans with the deferred income tax deleted from values. Scenario 1 is compared to Scenario 2 in Comparison #1 in the Workbook window of Wealthy and Wise on Page 1.

Scenario 3: This is a duplicate of Scenario 2 with the following exception: The income tax bracket is changed to 75% at age 70 in order to reflect the insatiable appetite of the Hidden Partner (Uncle Sam) for tax revenue to fund skyrocketing expenditures and national debt in the future. Be careful how you make this change since you don't want this 75% rate to affect other scenarios. You should make this change on the Preliminary Data tab of Scenario 3 using this prompt:

Scenario 3 is compared to Scenario 2 in Comparison #2 in the Workbook window of Wealthy and Wise on Page 1.

Scenario 4: This is a duplicate of Scenario 3 with the two 401(k)s deleted from the Retirement Plan Assets tab and the indexed survivor life data entered on the Other Assets tab.

Scenario 4 is compared to Scenario 2 and Scenario 3 in Comparison #3 in the Workbook window of Wealthy and Wise on Page 1.

Scenario 5: This is a duplicate of Scenario 2 with the following exception: The income tax bracket is changed to 25% at age 70 in order to reflect the remote possibility that the Hidden Partner will somehow, some way, reduce permanently reduce income taxes in the future. This is an unlikely occurrence considering the spending history of our Hidden Partner in Washington, but it is included just to cover all the bases.

Scenarios 4 and 5 are compared in Comparison #4 in the Workbook window of Wealthy and Wise on Page 1.