For: Simon Scott & Ann Scott, Ages 55/50

Client Information Summary

Current Assets

<u>Liquid Assets:</u>	Liquid Assets (Taxable Interest) Liquid Assets (Tax Exempt Interest) Equity Assets Tax Deferred Assets Retirement Plan Assets	\$	1,000,000 1,000,000 2,500,000 0 600,000	
	Total Liquid Assets			5,100,000
Illiquid Assets:	Principal Residence Personal Property		500,000 400,000	
	То	tal Illiquid Assets		900,000
Other Assets:	Total Other Assets	Total Other Assets Inside the Estate		0
	Total Estate Assets Total Other Assets Outside the Estate		\$6,000,000 0	

Funding Options for Required Cash Flow

Retirement Plan Assets: Minimum Distribution, Unless More Is Needed Cash Flow Funding: Sequential Use of Liquid Assets --Taxable, Tax Exempt, Equity, Retirement Plan Assets

Assumptions Used

Income Tax Rates:	Pre-Retirement Retirement	40.00% 40.00%	
	Retirement	40.00%	
Life Expectancy:	Joint	38 Years	
	Simon Scott	Age 92	
	Ann Scott	Age 87	
Taxable Account:		Taxable	
	Yield Assumption	4.00%	
Tax Exempt Accour	Tax Exempt		
	Yield Assumption	3.00%	
<u>Equities:</u>		Equity	
	Growth Rate	6.00%	
	Dividend Rate	1.50%	
Retirement Plan Assets Simon Scott:			
	Defined Contr. Yield Assumption	7.50%	

The information in this presentation is not guaranteed; it is for illustration purposes only. Tax rates, interest and inflation rates, and IRS tax codes may, and probably will, change in the future; therefore, you should consult your tax adviser for additional information about potential taxes and IRS revisions.