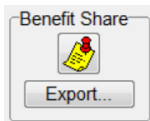




Exporting Data from the InsMark Premium Financing System into Wealthy and Wise®

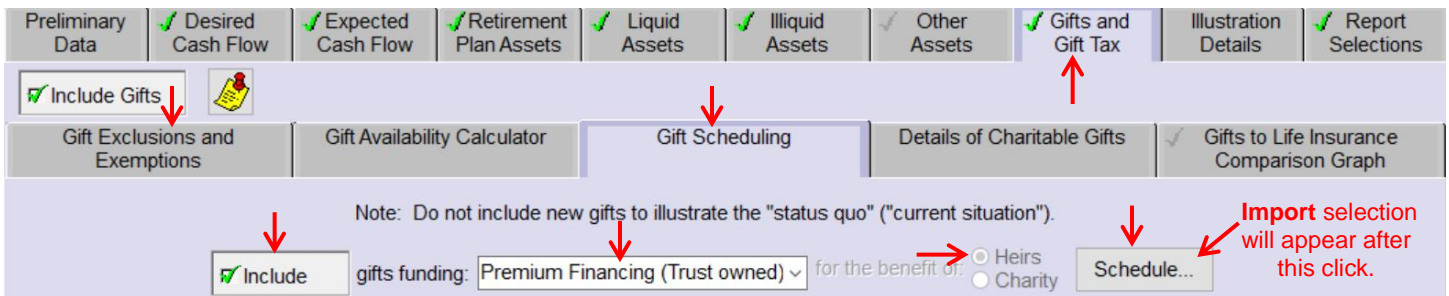
Trust-Owned Premium Financing

Assume you want to import data from a trust-owned premium financing illustration into Wealthy and Wise to display its effect on a client's overall estate. When you finish entering your data in your Premium Financing System and are satisfied with the results, look for this icon on the lower right of your input screens while in Edit mode:



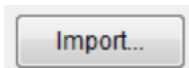
Clicking on **Export** will take the trust's portion of costs and values directly to the InsMark Source Data storage files accessible by Wealthy and Wise. Enter a source data notation--enter a phrase that will allow you to remember this version of source data.

In Wealthy and Wise, **Import** that stored premium financing data using these tabs:



Note: With Trust-Owned Premium Financing, you can direct gifts to the trust in any of the following ways: 1) As part of the plan premium, thus reducing the amount of bank loan; 2) to repay all or part of the bank loan; 3) to apply on all or part of the loan interest due to the bank. When you illustrate gifts, they will import correctly into Wealthy and Wise.

After you click "Schedule," look for this icon on the right side of the following:



When you click **Import**, you will go to Source Data Storage, where you should select your recently exported premium financing data. It will automatically populate the array. Click OK, and you're done importing.

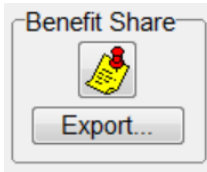
Note: To access both Premium Financing and Wealthy and Wise digital files used in Blog #220 to see how I entered data for Blog #220, click this file name:

[Blog 220.zip](#)

Once the two digital files are downloaded, you must be licensed for both Systems to import each file into its respective System.

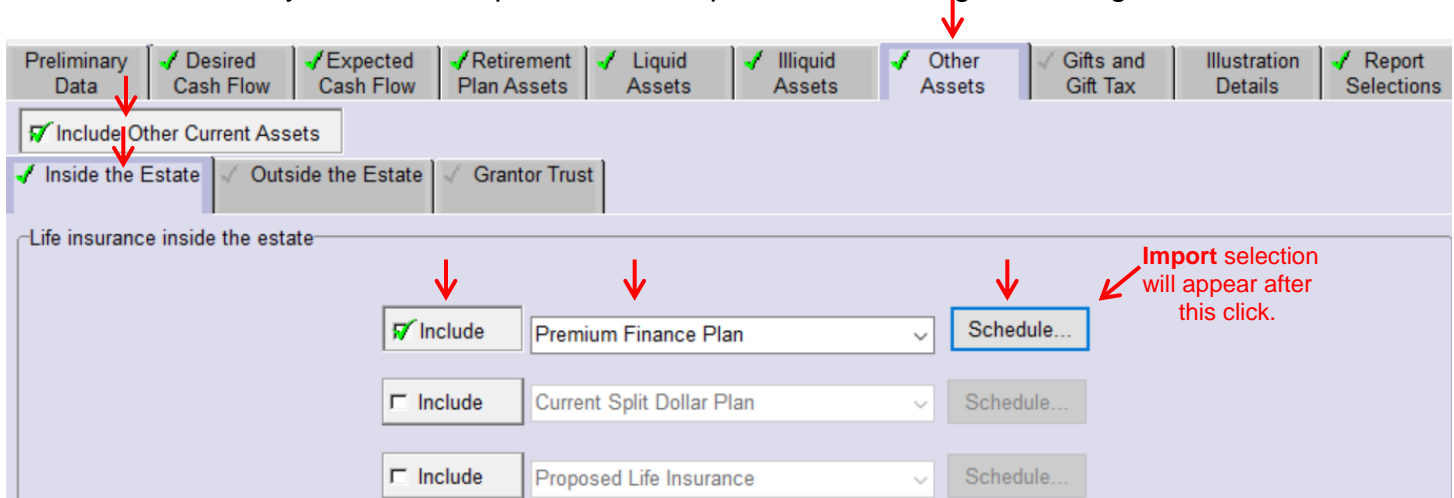
Personally-Owned Premium Financing

Assume you want to import data from a personally-owned premium financing illustration into Wealthy and Wise to display the effect of the premium financing on a client's wealth accumulation and retirement cash flow. When you finish entering your data in your Premium Financing System and are satisfied with the results, look for this icon on the lower right of your input screens while in Edit mode:



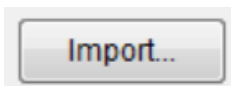
Clicking on Export will take the plan's costs and values to the InsMark Source Data storage files, which Wealthy and Wise can access. You will be asked for a source data notation – enter a phrase that will allow you to remember this version of source data.

In Wealthy and Wise, import the stored premium financing data using these tabs:



The screenshot shows the 'Other Assets' tab selected in the top navigation bar. Below the tabs, there are checkboxes for 'Include Other Current Assets', 'Inside the Estate', 'Outside the Estate', and 'Grantor Trust'. Under the 'Life insurance inside the estate' section, there are three rows of options. The first row has an 'Include' checkbox checked, a dropdown menu set to 'Premium Finance Plan', and a 'Schedule...' button. The second row has an 'Include' checkbox unchecked, a dropdown menu set to 'Current Split Dollar Plan', and a 'Schedule...' button. The third row has an 'Include' checkbox unchecked, a dropdown menu set to 'Proposed Life Insurance', and a 'Schedule...' button. A red arrow points to the 'Schedule...' button for the 'Premium Finance Plan' with the text 'Import selection will appear after this click.'

After you click “Schedule”, look for this icon on the right side of the next screen:



When you click **Import**, you will go to Source Data Storage where you should select your recently exported premium financing data. It will automatically populate the array. Click OK, and you're done importing.

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(Put Our Illustration Experts to Work for Your Practice)

We created Referral Resources to deliver a “do-it-for-me” illustration service in a way that makes sense for your practice. You can utilize your choice of insurance company, and there is no commission split. They are very familiar with running InsMark software.

Mention Bob Ritter (InsMark President) when you talk to our Referral Resource as they have promised to take special care of subscribers of our Blog. Our only request is this: if a Referral Resource helps you get the sale, place that case through them; otherwise, you will be taking unfair advantage of their generous offer to InsMark licensees.

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Contact: Ben Nevejans, President of [LifePro Financial Services](#) in San Diego, CA.

Important Note: The information in this file is for educational purposes only. In all cases, the approval of a client's legal and tax advisers must be secured regarding the implementation or modification of any planning technique as well as the applicability and consequences of new cases, rulings, or legislation upon existing or impending plans.

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