## Preface

## In the accompanying presentation, you will see the financial data from an illustration of a cash value life insurance policy.

To help you make an informed decision about acquiring the policy, the illustration includes information about premiums, cash values and death benefits.

Cash value life insurance contains the following features:

1. Accumulating cash values;
2. Income tax deferred growth of cash values;
3. Competitive current interest rate;
4. Income tax free access to cash values via policy loans;


## Illustration of Values of Indexed Universal Life


*This illustration assumes the illustrated non-guaranteed values continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a basic illustration from the issuing life insurance company.

## 40 Year Summary

Cum. Payments
Surrender Value
13,500,000 98,488,890
Death Benefit

## Matching Policy Values at Age 94 (Year 40)

| Male | Income | Indexed UL | Initial | Initial |
| :---: | :---: | :---: | :---: | :---: |
| Age | Tax Rate | Interest Rate | Payment | Death Benefit |
| 55 | $37.00 \%$ | $6.15 \%$ | 900,000 | $10,000,000$ |

## Gross Interest Rate Required on a Hypothetical Taxable Investment <br> to Match Indexed Universal Life Policy Values over 40 Years.

|  | Hypothetical <br> Taxable <br> Alternative |
| :---: | ---: |
| To match Surrender Value of: $\$ 98,488,890$ | $9.69 \%$ |
| To match Death Benefit of: $\$ 99,473,779$ | $9.74 \%$ |



## Income Tax Considerations

1. Hypothetical Taxable Investment: Interest is taxed as earned.
2. Indexed Universal Life:
a. Death Benefit including available cash value component is income tax free.
b. Loans are income tax free as long as the policy is kept in force.
c. Withdrawals and other non-loan policy cash flow up to cost basis (not in violation of IRC Section 7702(A)) are income tax free as a return of premium.
d. Cash values shown assume most favorable combination of $b$ and/or c.
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