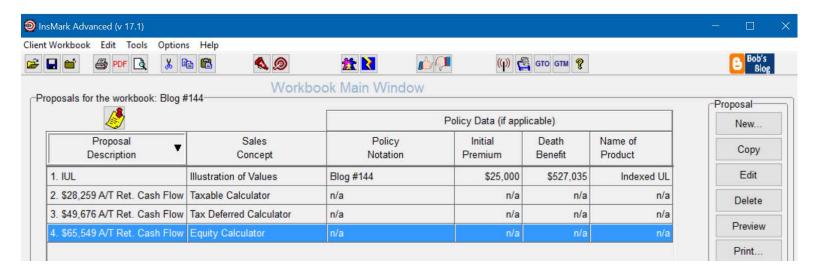


Below is a view of the Workbook Main window for Blog #144 along with a more complete description of each illustration further below.



Proposal Description 1: Illustration of Values of IUL (available on the Personal Insurance tab)

**Proposal Description 2:** Taxable Calculator (available on the InsCalc tab)

Proposal Description 3: Tax Deferred Calculator (available on the InsCalc tab)

**Proposal Description 4:** Equity Calculator (available on the InsCalc tab)

Note: The first graphic in Blog #144 (Various Financial Alternatives) is a repeat of the first graphic in Blog #142. You can get details of it in Blog #142 in the section entitled InsMark's Digital Workbook Files.