

# Leveraged Deferred Compensation Funded With Indexed Universal Life

Presented By: [Licensed user's name appears here]

Insured: Arthur Lee

## Executive's Personal Report

Employer: Ryder Manufacturing Co., Inc.

Note: Arthur's share of the cash value does not begin until the policy's cash value exceeds the loans due Ryder.

		Male Age 45	Executive's Tax Bracket 45.00%	Indexed UL Interest Rate 6.85%		
		Arthur Lee Costs		Arthur Lee Values		
		(1)  Executive's Net payment*	(2)  Net Policy Loan Proceeds Available for Retirement Income	(3)  Executive's Share of Cash Value**	(4)  Executive's Share of Death Benefit	
Year	Age					
1	45	137,500	0	0	5,450,000	
2	46	137,500	0	0	5,200,000	
3	47	137,500	0	0	4,950,000	
4	48	137,500	0	0	4,700,000	
5	49	137,500	0	0	4,450,000	
6	50	0	0	0	4,450,000	
7	51	0	0	35,550	4,450,000	
8	52	0	0	81,797	4,450,000	
9	53	0	0	132,269	4,450,000	
10	54	0	0	187,501	4,450,000	
11	55	0	0	288,381	4,450,000	
12	56	0	0	396,274	4,450,000	
13	57	0	0	511,643	4,450,000	
14	58	0	0	635,020	4,450,000	
15	59	0	0	767,009	4,450,000	
16	60	0	0	908,034	4,450,000	
17	61	0	0	1,058,817	4,450,000	
18	62	0	0	1,220,102	4,450,000	
19	63	0	0	1,392,701	4,450,000	
20	64	0	0	1,577,529	4,450,000	
21	65	0	150,000	1,510,919	4,229,010	
22	66	0	158,539	1,443,749	3,989,044	
23	67	0	167,276	1,376,624	3,727,907	
24	68	0	176,275	1,310,214	3,444,263	
25	69	0	185,544	1,245,407	3,136,705	
26	70	0	195,091	1,182,942	2,803,744	
27	71	0	204,925	1,124,401	2,443,809	
28	72	0	215,053	1,071,456	2,055,243	
29	73	0	225,486	1,026,194	1,636,294	
30	74	0	236,231	991,237	1,376,596	
		687,500	1,914,420			

\*Assuming all parties follow the procedure outlined on the Executive's Net Payment Analysis page.

\*\*This is an InsMark supplemental illustration for indexed universal life. In an actual presentation, this footnote will refer to a basic illustration from a specific life insurance company with important details, caveats, and guarantees.

Loan repayment presumed completed in year 21; however, the employer's loans must be repaid no later than the date specified in the plan documentation.

# Leveraged Deferred Compensation Funded With Indexed Universal Life

Presented By: [Licensed user's name appears here]

Insured: Arthur Lee

## Executive's Personal Report

Employer: Ryder Manufacturing Co., Inc.

		Male Age 45	Executive's Tax Bracket 45.00%	Indexed UL Interest Rate 6.85%		
		Arthur Lee Costs		Arthur Lee Values		
		(1)  Executive's Net payment*	(2)  Net Policy Loan Proceeds Available for Retirement Income	(3)  Executive's Share of Cash Value**	(4)  Executive's Share of Death Benefit	
Year	Age					
31	75	0	247,299	968,799	1,267,201	
32	76	0	258,699	955,540	1,279,359	
33	77	0	270,441	952,823	1,304,507	
34	78	0	282,535	962,118	1,344,302	
35	79	0	294,992	984,997	1,400,516	
36	80	0	307,823	1,023,144	1,475,045	
37	81	0	321,038	1,078,495	1,570,054	
38	82	0	334,651	1,153,007	1,687,743	
39	83	0	348,671	1,248,752	1,830,435	
40	84	0	363,112	1,367,874	2,000,538	
41	85	0	377,986	1,321,598	2,000,007	
42	86	0	377,986	1,288,502	2,015,717	
43	87	0	377,986	1,269,075	2,048,302	
44	88	0	377,986	1,263,568	2,098,153	
45	89	0	377,986	1,271,907	2,165,323	
46	90	0	377,986	1,293,507	2,249,339	
47	91	0	377,986	1,348,532	2,166,919	
48	92	0	377,986	1,446,391	2,103,691	
49	93	0	377,986	1,599,589	2,069,254	
50	94	0	377,986	1,824,573	2,076,566	
		687,500	8,723,541			

\*Assuming all parties follow the procedure outlined on the Executive's Net Payment Analysis page.

\*\*This is an InsMark supplemental illustration for indexed universal life. In an actual presentation, this footnote will refer to a basic illustration from a specific life insurance company with important details, caveats, and guarantees.

Loan repayment presumed completed in year 21; however, the employer's loans must be repaid no later than the date specified in the plan documentation.

# Leveraged Deferred Compensation Funded With Indexed Universal Life

Presented By: [Licensed user's name appears here]

Insured: Arthur Lee

## Executive's Net Payment Analysis

Employer: Ryder Manufacturing Co., Inc.

Male Age 45      Executive's Tax Bracket 45.00%      Assumed Long-Term AFR for All Years Illustrated 2.64%\*      Promissory Note Interest Rate 2.64%

Year	Age	(1) Compensation Adjustment by Executive	(2) Executive's After Tax Cost of Compensation Adjustment	(3) Policy Premium Due by Executive	(4) Beginning of Year Loan from Employer	(5) Loan Interest Paid to Employer from Non-Policy Values	(6) Bonus Received from Employer	(7) After Tax Bonus Received from Employer	(8) Executive's Net Payment**
1	45	250,000	137,500	250,000	250,000	6,600	12,000	6,600	137,500
2	46	250,000	137,500	250,000	250,000	13,200	24,000	13,200	137,500
3	47	250,000	137,500	250,000	250,000	19,800	36,000	19,800	137,500
4	48	250,000	137,500	250,000	250,000	26,400	48,000	26,400	137,500
5	49	250,000	137,500	250,000	250,000	33,000	60,000	33,000	137,500
6	50	0	0	0	0	33,000	60,000	33,000	0
7	51	0	0	0	0	33,000	60,000	33,000	0
8	52	0	0	0	0	33,000	60,000	33,000	0
9	53	0	0	0	0	33,000	60,000	33,000	0
10	54	0	0	0	0	33,000	60,000	33,000	0
11	55	0	0	0	0	33,000	60,000	33,000	0
12	56	0	0	0	0	33,000	60,000	33,000	0
13	57	0	0	0	0	33,000	60,000	33,000	0
14	58	0	0	0	0	33,000	60,000	33,000	0
15	59	0	0	0	0	33,000	60,000	33,000	0
16	60	0	0	0	0	33,000	60,000	33,000	0
17	61	0	0	0	0	33,000	60,000	33,000	0
18	62	0	0	0	0	33,000	60,000	33,000	0
19	63	0	0	0	0	33,000	60,000	33,000	0
20	64	0	0	0	0	33,000	60,000	33,000	0
21	65	0	0	0	0	0	0	0	0
22	66	0	0	0	0	0	0	0	0
23	67	0	0	0	0	0	0	0	0
24	68	0	0	0	0	0	0	0	0
25	69	0	0	0	0	0	0	0	0
26	70	0	0	0	0	0	0	0	0
27	71	0	0	0	0	0	0	0	0
28	72	0	0	0	0	0	0	0	0
29	73	0	0	0	0	0	0	0	0
30	74	0	0	0	0	0	0	0	0
		1,250,000	687,500	1,250,000	1,250,000	594,000	1,080,000	594,000	687,500

\*As of the date of this illustration. (See accompanying "Leveraged Deferred Compensation (Preface)" for remarks regarding loan interest rates used in this illustration.)

\*\*Column (8) = (2) + (3) - (4) + (5) - (7)

Loan repayment presumed completed in year 21; however, the employer's loans must be repaid no later than the date specified in the plan documentation.

# Leveraged Deferred Compensation Funded With Indexed Universal Life

Presented By: [Licensed user's name appears here]

Insured: Arthur Lee

## Executive's Net Payment Analysis

Employer: Ryder Manufacturing Co., Inc.

Male Age 45      Executive's Tax Bracket 45.00%      Assumed Long-Term AFR for All Years Illustrated 2.64%\*      Promissory Note Interest Rate 2.64%

Year	Age	(1) Compensation Adjustment by Executive	(2) Executive's After Tax Cost of Compensation Adjustment	(3) Policy Premium Due by Executive	(4) Beginning of Year Loan from Employer	(5) Loan Interest Paid to Employer from Non-Policy Values	(6) Bonus Received from Employer	(7) After Tax Bonus Received from Employer	(8) Executive's Net Payment**
31	75	0	0	0	0	0	0	0	0
32	76	0	0	0	0	0	0	0	0
33	77	0	0	0	0	0	0	0	0
34	78	0	0	0	0	0	0	0	0
35	79	0	0	0	0	0	0	0	0
36	80	0	0	0	0	0	0	0	0
37	81	0	0	0	0	0	0	0	0
38	82	0	0	0	0	0	0	0	0
39	83	0	0	0	0	0	0	0	0
40	84	0	0	0	0	0	0	0	0
41	85	0	0	0	0	0	0	0	0
42	86	0	0	0	0	0	0	0	0
43	87	0	0	0	0	0	0	0	0
44	88	0	0	0	0	0	0	0	0
45	89	0	0	0	0	0	0	0	0
46	90	0	0	0	0	0	0	0	0
47	91	0	0	0	0	0	0	0	0
48	92	0	0	0	0	0	0	0	0
49	93	0	0	0	0	0	0	0	0
50	94	0	0	0	0	0	0	0	0
		1,250,000	687,500	1,250,000	1,250,000	594,000	1,080,000	594,000	687,500

\*As of the date of this illustration. (See accompanying "Leveraged Deferred Compensation (Preface)" for remarks regarding loan interest rates used in this illustration.)

\*\*Column (8) = (2) + (3) - (4) + (5) - (7)

Loan repayment presumed completed in year 21; however, the employer's loans must be repaid no later than the date specified in the plan documentation.