## Life Insurance with Supplemental Retirement Cash Flow

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## A Life Insurance and Retirement Plan

## Preface

In the accompanying presentation, you will see the financial data from an illustration of a cash value life insurance policy.

To help you make an informed decision about acquiring the policy, the illustration includes information about premiums, cash values and death benefits plus scheduled policy loan proceeds.

Cash value life insurance contains the following features:

1. Accumulating cash values;
2. Income tax deferred growth of cash values;
3. Competitive current interest rate;
4. Income tax free access to cash values via policy loans;
5. Income tax free death benefits;
6. Probate free death benefits;
7. Privacy of all transactions.

Favorable income tax consequences combine with significant policy values and benefits to produce a life insurance solution that has a considerable amount of financial leverage.


## A Life Insurance and Retirement Plan

## Illustration of Values of Indexed Universal Life

|  | Income Tax Rate 40.00\% |  | Indexed UL Interest Rate 7.50\% | $\begin{gathered} \text { Initial } \\ \text { Payment } \\ 60,000 \end{gathered}$ | Initial Death Benefi $2,600,000$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Male Age | (1) <br> Policy Premium | (2) <br> Retirement <br> Income <br> Net Loan <br> Proceeds | (3) <br> Cash Value* Increase | (4) <br> Year End Cash Value* | (5) <br> Death Benefit |
| 1 | 40 | 60,000 | 0 | 0 | 0 | 2,600,000 |
| 2 | 41 | 60,000 | 0 | 46,816 | 46,816 | 2,600,000 |
| 3 | 42 | 60,000 | 0 | 65,004 | 111,820 | 2,600,000 |
| 4 | 43 | 60,000 | 0 | 69,134 | 180,954 | 2,600,000 |
| 5 | 44 | 60,000 | 0 | 73,506 | 254,460 | 2,600,000 |
| 6 | 45 | 60,000 | 0 | 78,885 | - 333,345 | 2,600,000 |
| 7 | 46 | 60,000 | 0 | 84,800 | $\square 418,145$ | 2,600,000 |
| 8 | 47 | 0 | 0 | 29,870 | $\square 448,015$ | 2,600,000 |
| 9 | 48 | 0 | 0 | 32,238 | $\square 480,253$ | 2,600,000 |
| 10 | 49 | 0 | 0 | 34,750 | $\square 515,003$ | 2,600,000 |
| 11 | 50 | 0 | 0 | 43,761 | $\square 558,764$ | 2,600,000 |
| 12 | 51 | 0 | 0 | 39,877 | $\square 598,641$ | 2,600,000 |
| 13 | 52 | 0 | 0 | 42,703 | $\square 641,344$ | 2,600,000 |
| 14 | 53 | 0 | 0 | 45,709 | $\square 687,053$ | 2,600,000 |
| 15 | 54 | 0 | 0 | 48,925 | $\square 735,978$ | 2,600,000 |
| 16 | 55 | 0 | 0 | 52,323 | $\square 788,301$ | 2,600,000 |
| 17 | 56 | 0 | 0 | 56,000 | -844,301 | 2,600,000 |
| 18 | 57 | 0 | 0 | 59,955 | 904,256 | 2,600,000 |
| 19 | 58 | 0 | 0 | 64,209 | 968,465 | 2,600,000 |
| 20 | 59 | 0 | 0 | 68,792 | 1,037,257 | 2,600,000 |
| 21 | 60 | 0 | 0 | 73,697 | 1,110,954 | 2,600,000 |
| 22 | 61 | 0 | 0 | 78,947 | 1,189,901 | 2,600,000 |
| 23 | 62 | 0 | 0 | 84,543 | 1,274,444 | 2,600,000 |
| 24 | 63 | 0 | 0 | 90,542 | 1,364,986 | 2,600,000 |
| 25 | 64 | 0 | 0 | 96,984 | 1,461,970 | 2,600,000 |
| 26 | 65 | 0 | - 120,696 | -45,849 | 1,416,121 | 2,473,269 |
| 27 | 66 | 0 | 125,082 | -46,557 | 1,369,564 | 2,335,597 |
| 28 | 67 | 0 | - 129,599 | -46,947 | 1,322,617 | 2,186,297 |
| 29 | 68 | 0 | - 134,252 | -46,937 | 1,275,680 | 2,024,647 |
| 30 | 69 | 0 | 139,045 | -46,404 | 1,229,276 | 1,849,882 |
|  |  | 420,000 | -648,674 |  |  |  |

*This illustration assumes the nonguaranteed values shown continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a proposal from Sample Life.

| Cum. Payments | 420,000 |
| :--- | ---: |
| Cum. Policy Loan Proceeds | 648,674 |
| Cash Value | $1,229,276$ |
| Death Benefit | $1,849,882$ |

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| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Male Age | (1) <br> Policy Premium | (2) <br> Retirement Income Net Loan Proceeds | (3) <br> Cash <br> Value* <br> Increase | (4) <br> Year End Cash Value* | (5) <br> Death Benefit |
| 31 | 70 | 0 | 143,981 | -45,218 | 1,184,058 | 1,661,196 |
| 32 | 71 | 0 | 149,066 | -43,205 | 1,140,853 | 1,457,736 |
| 33 | 72 | 0 | 154,303 | -40,179 | 1,100,674 | 1,371,501 |
| 34 | 73 | 0 | 159,697 | -36,836 | 1,063,838 | 1,303,327 |
| 35 | 74 | 0 | 165,253 | -33,633 | 1,030,205 | 1,231,855 |
| 36 | 75 | 0 | 170,976 | -29,560 | 1,000,645 | 1,156,806 |
| 37 | 76 | 0 | 176,870 | -25,552 | 975,093 | 1,144,569 |
| 38 | 77 | 0 | 182,941 | -20,848 | 954,245 | 1,138,318 |
| 39 | 78 | 0 | 189,194 | -15,388 | 938,857 | 1,138,912 |
| 40 | 79 | 0 | 195,635 | -9,098 | 929,759 | 1,147,285 |
| 41 | 80 | 0 | 202,269 | -1,961 | 927,798 | 1,164,397 |
| 42 | 81 | 0 | 209,102 | 6,056 | 933,854 | 1,191,245 |
| 43 | 82 | 0 | 216,140 | 15,048 | 948,902 | 1,228,927 |
| 44 | 83 | 0 | 223,390 | 25,079 | 973,981 | 1,278,617 |
| 45 | 84 | 0 | 230,856 | 36,112 | 1,010,093 | 1,341,451 |
| 46 | 85 | 0 | 238,547 | -50,359 | 959,734 | 1,315,141 |
| 47 | 86 | 0 | 238,547 | -44,397 | 915,337 | 1,296,418 |
| 48 | 87 | 0 | 238,547 | -38,195 | 877,142 | 1,285,603 |
| 49 | 88 | 0 | 238,547 | -31,967 | 845,175 | 1,282,792 |
| 50 | 89 | 0 | 238,547 | -25,877 | 819,298 | 1,287,913 |
| 51 | 90 | 0 | 238,547 | -20,215 | $\square 799,083$ | 1,300,593 |
| 52 | 91 | 0 | 238,547 | -3,962 | 795,121 | 1,224,652 |
| 53 | 92 | 0 | 238,547 | 17,640 | 812,761 | 1,157,867 |
| 54 | 93 | 0 | 238,547 | 46,268 | 859,029 | 1,105,726 |
| 55 | 94 | 0 | 238,547 | 83,341 | 942,370 | 1,074,795 |

55 Year Summary
*This illustration assumes the nonguaranteed values shown continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a proposal from Sample Life.

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55 Year Analysis



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